



## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>MID-SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #29)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2019 Chevrolet Traverse LS (1NB56)	Western	\$24,694.00
ALT - Garber Chevrolet Buick GMC, Inc.	2019 Chevrolet Traverse LS (1NB56)	Western	\$24,778.00
Alan Jay Chevrolet Buick GMC Cadillac	2019 Chevrolet Traverse LS (1NB56)	Northern	\$24,494.00
ALT - Garber Chevrolet Buick GMC, Inc.	2019 Chevrolet Traverse LS (1NB56)	Northern	\$24,578.00
Alan Jay Chevrolet Buick GMC Cadillac	2019 Chevrolet Traverse LS (1NB56)	Central	\$24,494.00
ALT - Garber Chevrolet Buick GMC, Inc.	2019 Chevrolet Traverse LS (1NB56)	Central	\$24,678.00
Alan Jay Chevrolet Buick GMC Cadillac	2019 Chevrolet Traverse LS (1NB56)	Southern	\$24,494.00
ALT - Auto Nation Chevrolet Pembroke Pines	2019 Chevrolet Traverse LS (1NB56)	Southern	\$24,532.00
Duval Ford LLC	2019 Ford Explorer Base FWD (K7B)	Western	\$24,380.00
ALT - Coggin Auto (Ford)	2019 Ford Explorer Base FWD (K7B)	Western	\$24,698.00
Duval Ford LLC	2019 Ford Explorer Base FWD (K7B)	Northern	\$24,380.00
ALT - Coggin Auto (Ford)	2019 Ford Explorer Base FWD (K7B)	Northern	\$24,698.00
Duval Ford LLC	2019 Ford Explorer Base FWD (K7B)	Central	\$24,380.00
ALT - Coggin Auto (Ford)	2019 Ford Explorer Base FWD (K7B)	Central	\$24,698.00
Duval Ford LLC	2019 Ford Explorer Base FWD (K7B)	Southern	\$24,380.00
ALT - Coggin Auto (Ford)	2019 Ford Explorer Base FWD (K7B)	Southern	\$24,798.00
Duval Ford LLC	2019 Ford Explorer XLT FWD (K7D)	Western	\$28,090.00
ALT - Coggin Auto (Ford)	2019 Ford Explorer XLT FWD (K7D)	Western	\$28,507.00
Duval Ford LLC	2019 Ford Explorer XLT FWD (K7D)	Northern	\$28,090.00
ALT - Coggin Auto (Ford)	2019 Ford Explorer XLT FWD (K7D)	Northern	\$28,507.00
Duval Ford LLC	2019 Ford Explorer XLT FWD (K7D)	Central	\$28,090.00
ALT - Prestige Ford	2019 Ford Explorer XLT FWD (K7D)	Central	\$28,490.00
Duval Ford LLC	2019 Ford Explorer XLT FWD (K7D)	Southern	\$28,090.00
ALT - Coggin Auto (Ford)	2019 Ford Explorer XLT FWD (K7D)	Southern	\$28,507.00
Alan Jay Chevrolet Buick GMC Cadillac	2019 GMC Acadia SLE (TNB26)	Western	\$25,034.00
	2019 GMC Acadia SLE (TNB26)	Western	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2019 GMC Acadia SLE (TNB26)	Northern	\$24,784.00

	2019 GMC Acadia SLE (TNB26)	Northern	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2019 GMC Acadia SLE (TNB26)	Central	\$24,784.00
	2019 GMC Acadia SLE (TNB26)	Central	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2019 GMC Acadia SLE (TNB26)	Southern	\$24,834.00
	2019 GMC Acadia SLE (TNB26)	Southern	-- NB --
AutoNation CDJR Pembroke Pines	2019 Jeep Grand Cherokee Laredo (WKTH74)	Western	\$23,984.00
ALT - Garber Chrysler Dodge Truck, Inc.	2019 Jeep Grand Cherokee Laredo (WKTH74)	Western	\$24,288.00
AutoNation CDJR Pembroke Pines	2019 Jeep Grand Cherokee Laredo (WKTH74)	Northern	\$23,899.00
ALT - Garber Chrysler Dodge Truck, Inc.	2019 Jeep Grand Cherokee Laredo (WKTH74)	Northern	\$24,088.00
AutoNation CDJR Pembroke Pines	2019 Jeep Grand Cherokee Laredo (WKTH74)	Central	\$23,949.00
ALT - Garber Chrysler Dodge Truck, Inc.	2019 Jeep Grand Cherokee Laredo (WKTH74)	Central	\$24,188.00
AutoNation CDJR Pembroke Pines	2019 Jeep Grand Cherokee Laredo (WKTH74)	Southern	\$23,959.00
ALT - Garber Chrysler Dodge Truck, Inc.	2019 Jeep Grand Cherokee Laredo (WKTH74)	Southern	\$24,288.00
Coggin Nissan	2019 Nissan Pathfinder S (25119)	★ Western	\$23,600.00
ALT - Terry Taylor DeLand Nissan	2019 Nissan Pathfinder S (25119)	Western	\$23,662.00
Coggin Nissan	2019 Nissan Pathfinder S (25119)	★ Northern	\$23,399.00
ALT - Terry Taylor DeLand Nissan	2019 Nissan Pathfinder S (25119)	Northern	\$23,578.00
Coggin Nissan	2019 Nissan Pathfinder S (25119)	★ Central	\$23,445.00
ALT - Terry Taylor DeLand Nissan	2019 Nissan Pathfinder S (25119)	Central	\$23,525.00
Terry Taylor DeLand Nissan	2019 Nissan Pathfinder S (25119)	★ Southern	\$23,535.00
ALT - Weston Nissan	2019 Nissan Pathfinder S (25119)	Southern	\$23,593.00
Coggin Toyota	2019 Toyota Highlander LE (6942)	Western	\$28,568.00
ALT - Alan Jay Toyota	2019 Toyota Highlander LE (6942)	Western	\$28,684.00
Coggin Toyota	2019 Toyota Highlander LE (6942)	Northern	\$28,368.00
ALT - Alan Jay Toyota	2019 Toyota Highlander LE (6942)	Northern	\$28,634.00
Coggin Toyota	2019 Toyota Highlander LE (6942)	Central	\$28,468.00
ALT - Alan Jay Toyota	2019 Toyota Highlander LE (6942)	Central	\$28,484.00
Coggin Toyota	2019 Toyota Highlander LE (6942)	Southern	\$28,550.00
ALT - Alan Jay Toyota	2019 Toyota Highlander LE (6942)	Southern	\$28,584.00



## **FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES**

### **MID-SIZE 4-DOOR UTILITY VEHICLES - 4X2 SPECIFICATION #29**

#### **2019 Ford Explorer Base FWD (K7B)**

The Ford Explorer Base FWD (K7B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$24,380.00	\$24,380.00	\$24,380.00	\$24,380.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

<b>VEHICLE:</b>	Explorer Base FWD (K7B)			
<b>DEALER:</b>	Duval Ford LLC	Duval Ford LLC	Duval Ford LLC	Duval Ford LLC
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$24,380.00	\$24,380.00	\$24,380.00	\$24,380.00

Order Code	Delete Options	All Zones
	Cruise control <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	On-Star <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	Power windows <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	Power door locks <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	Satellite radio <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	Tilt steering wheel <i>DUVALFORD; 1</i>	NA <sup>1</sup>

Order Code	Add Options	All Zones
99H.446 <sup>1</sup>	Engine upgrade - specify <i>DUVALFORD; 2.3L I-4 EcoBoost® Engine ?? 6-Speed Automatic Transmission with SelectShift® Capability Note: Includes Low-Rolling-Resistance Tires with FWD (K7B) 1</i>	\$894.00 <sup>1</sup>
	CNG model - specify <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	Bi-fuel model - specify <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	CNG conversion (discuss with dealer) <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	LPG conversion (discuss with dealer) <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	Factory external engine oil cooler <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	Battery, 650-cca or greater <i>DUVALFORD; 1</i>	NA <sup>1</sup>
	Limited slip differential <i>DUVALFORD; 1</i>	NA <sup>1</sup>
TREMCO <sup>1</sup>	Tremco anti-theft - foot activated, dealer installed <i>DUVALFORD; Product Specifications The Anti-Theft system will turn on automatically every time the vehicle shift lever is placed in the "park" position. The system shall not require a key or switch to activate, since quick departures are common in police procedures. This technology enhances 100% usage. With the motor running and the Anti-Theft system activated, the automatic transmission shift lever won't move out of the "park" position. The motor of a parked vehicle with the Anti-Theft system will be capable of starting, but the shift lever won't move out of the "park" position as in #2. The Anti-Theft system shall be deactivated by means of a not easily identifiable covert hidden floor switch system made of rubber material that has no electrical wires to sustain water damage. 1</i>	\$228.00 <sup>1</sup>
SFSTP <sup>1</sup>	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less <i>DUVALFORD; Vehicle maintains functionality of all electronic functions including: air- conditioning and heat; surveillance equipment (cameras, radar, etc); radios; lights; sirens; computers, and more without leaving the vehicle vulnerable to theft • The key is the KEY – once activated, anytime the key is removed from the ignition the anti-theft protections are engaged • Theft protection prevents the vehicle from driving off as well as, activates the "Gun Lock Secure" and "Trunk Lock Secure"</i>	\$229.00 <sup>1</sup>

<b>VEHICLE:</b>	Explorer Base FWD (K7B)			
<b>DEALER:</b>	Duval Ford LLC	Duval Ford LLC	Duval Ford LLC	Duval Ford LLC
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$24,380.00	\$24,380.00	\$24,380.00	\$24,380.00

	<i>features</i> <sup>1</sup>	
	Manufacturer's model upgrade package (specify pkg. bid) <i>DUVALFORD;</i> <sup>1</sup>	NA <sup>1</sup>
60T <sup>1</sup>	Cargo area cover <i>DUVALFORD; For cargo mat code 85W use \$99.</i> <sup>1</sup>	\$129.00 <sup>1</sup>
	AM/FM radio with single CD <i>DUVALFORD;</i> <sup>1</sup>	NA <sup>1</sup>
	Side air protection (may affect cage availability) <i>DUVALFORD;</i> <sup>1</sup>	Std <sup>1</sup>
	Privacy glass, factory installed <i>DUVALFORD; Included in base, add \$110 for front windows with front strip or for limo tint \$385</i> <sup>1</sup>	Std <sup>1</sup>
	Third row seat <i>DUVALFORD;</i> <sup>1</sup>	Std <sup>1</sup>
NS <sup>1</sup>	5" round dome lamp between sunvisors <i>DUVALFORD;</i> <sup>1</sup>	\$146.00 <sup>1</sup>
	Rear window defogger <i>DUVALFORD;</i> <sup>1</sup>	Std <sup>1</sup>
	Rear window washer/wiper with intermittent feature <i>DUVALFORD;</i> <sup>1</sup>	Std <sup>1</sup>
16N <sup>1</sup>	Heavy duty rubber floor mats <i>DUVALFORD; Floor Liners, Front and Second Rows. For Weather Tech laser cut use \$365</i> <sup>1</sup>	\$119.00 <sup>1</sup>
VV <sup>1</sup>	Vent visors - stick-on style <i>DUVALFORD;</i> <sup>1</sup>	\$175.00 <sup>1</sup>
RS <sup>1</sup>	Rainshields - flange style <i>DUVALFORD;</i> <sup>1</sup>	\$175.00 <sup>1</sup>
96R <sup>1</sup>	Running boards <i>DUVALFORD;</i> <sup>1</sup>	\$594.00 <sup>1</sup>
942 <sup>1</sup>	Daytime running lights <i>DUVALFORD;</i> <sup>1</sup>	\$44.00 <sup>1</sup>
	Immobilize daytime running lights <i>DUVALFORD;</i> <sup>1</sup>	Std <sup>1</sup>
	Fog lamps <i>DUVALFORD;</i> <sup>1</sup>	NA <sup>1</sup>
	Tow hooks <i>DUVALFORD;</i> <sup>1</sup>	NA <sup>1</sup>
HDTOW <sup>1</sup>	Heavy duty towing package, includes HD class III receiver with 2" ball <i>DUVALFORD; Dealer installed</i> <sup>1</sup>	\$725.00 <sup>1</sup>
153 <sup>1</sup>	Front license bracket <i>DUVALFORD;</i> <sup>1</sup>	NC <sup>1</sup>
	Outside tire carrier <i>DUVALFORD;</i> <sup>1</sup>	NA <sup>1</sup>

<b>VEHICLE:</b>	Explorer Base FWD (K7B)			
<b>DEALER:</b>	Duval Ford LLC	Duval Ford LLC	Duval Ford LLC	Duval Ford LLC
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$24,380.00	\$24,380.00	\$24,380.00	\$24,380.00

N2 <sup>1</sup>	Nitrogen filled tires including spare tire <i>DUVALFORD: Replacing the air in your tires, and properly maintaining them with NitroFill can increase your tire life by as much as 50%, increase your fuel economy as much as 10% and decrease your chances of experiencing a tire failure by as much as 75% (source: nitrofill.com)</i> <sup>1</sup>	\$225.00 <sup>1</sup>
3K <sup>1</sup>	Optional equipment - specify <i>DUVALFORD: For 1 additional programmed key with remote.</i> <sup>1</sup>	\$350.00 <sup>1</sup>
MISC OPT <sup>1</sup>	Optional equipment - specify <i>DUVALFORD: Troy or Havis laptop stand universal. For inverter USE \$400. SAFET FirstAid, Fire Extinguisher and DOT LED rechargeable warning lights use \$525. For Back up alarm use \$130. FORD OEM OPTIONS: Reverse sensing code 76R use \$274 Inflatable Rear Safety Belts, Second Row Outboard Seating Positions code 90R use \$144, Splash Guards code 50M use \$204.</i> <sup>1</sup>	\$695.00 <sup>1</sup>
APPEARANCE <sup>1</sup>	Optional equipment - specify <i>DUVALFORD: Base decal package.[Option A] For 2tone paint doors only use \$1200. For roof add \$200. For Undercoating use \$650. For ford paint options Burgundy Velvet Metallic Tinted Clearcoat code R3 use \$394 [Option B] 2020 Gas Engine Model Base Explorer add \$5400 subject to final certification for sale by manufacturer. Current Model Explorer production window, early balance out.</i> <sup>1</sup>	\$350.00 <sup>1</sup>
UNDERCOAT <sup>1</sup>	Optional equipment - specify <i>DUVALFORD: Undercoating</i> <sup>1</sup>	\$650.00 <sup>1</sup>
TEMP <sup>1</sup>	Temporary tag <i>DUVALFORD: Includes administrative costs associated with the filing, transfer, acquisition, and installation of appropriate registration &amp; Plate per option description allowed by section 3.23 Terms and Conditions</i> <sup>1</sup>	\$108.00 <sup>1</sup>
TX <sup>1</sup>	Transfer existing registration (must provide tag number) <i>DUVALFORD: Includes administrative costs associated with the filing, transfer, acquisition, and installation of appropriate registration &amp; Plate per option description allowed by section 3.23 Terms and Conditions. [ALT D] Per terms and conditions section 3.22 INSPECTION AND ACCEPTANCE: an Alternative Delivery Destination charge per vehicle of \$487 will be applied to all purchase orders where inspection and acceptance occurs away from the end user's registered address within the state of Florida. For destinations where inspection and acceptance are located outside the Sunshine State contact dealer. This cost derivation is founded using computationally intensive statistical analysis utilizing data inputs such as cost of capital, interest carry on bad debt, delivery variance with outside location, tertiary damage, and fluctuating fuel costs.</i> <sup>1</sup>	\$185.00 <sup>1</sup>
TAG <sup>1</sup>	New state tag (specify state, county, city, sheriff, etc.) <i>DUVALFORD: Includes administrative costs associated with the filing, transfer, acquisition, and installation of appropriate registration &amp; Plate per option description allowed by section 3.23 Terms and Conditions</i> <sup>1</sup>	\$230.00 <sup>1</sup>
MPP575 <sup>1</sup>	Maintenance Plan - specify <i>"DUVALFORD: 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. SURCHARGE: \$300 Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor)"</i> <sup>1</sup>	\$1,860.00 <sup>1</sup>
MPP675 <sup>1</sup>	Maintenance Plan - specify <i>"DUVALFORD: 6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. SURCHARGE: \$300 Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor)"</i> <sup>1</sup>	\$1,905.00 <sup>1</sup>
MPP610 <sup>1</sup>	Maintenance Plan - specify <i>"DUVALFORD: 6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. SURCHARGE: \$500 Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor)"</i> <sup>1</sup>	\$2,400.00 <sup>1</sup>
CB575 <sup>1</sup>	Warranty - specify <i>DUVALFORD: 5 Yr 75,000 mile zero deductible BASECare plan. 5 Yr 100,000 mile zero deductible use \$2130. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP August 1st 2018 Pricing Guide</i> <sup>1</sup>	\$1,605.00 <sup>1</sup>
CE575 <sup>1</sup>	Warranty - specify <i>DUVALFORD: 5 Yr 75,000 mile zero deductible EXTRACare plan. 5 Yr 100,000 mile zero deductible use \$2560. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP August 1st 2018 Pricing Guide</i> <sup>1</sup>	\$1,845.00 <sup>1</sup>

<b>VEHICLE:</b>	Explorer Base FWD (K7B)			
<b>DEALER:</b>	Duval Ford LLC	Duval Ford LLC	Duval Ford LLC	Duval Ford LLC
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$24,380.00	\$24,380.00	\$24,380.00	\$24,380.00
CP575 <sup>1</sup>	Warranty - specify <i>DUVALFORD: 5 Yr 75,000 mile zero deductible PREMIUMCare plan. 5 Yr 100,000 mile zero deductible use \$3595.</i> <i>Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP August 1st 2018 Pricing Guide <sup>1</sup></i>			\$2,535.00 <sup>1</sup>



## **FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES**

### **MID-SIZE 4-DOOR UTILITY VEHICLES - 4X2 SPECIFICATION #29**

#### **2019 Ford Explorer Base FWD (K7B)**

#### **(Alternate Dealer Option)**

The Ford Explorer Base FWD (K7B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$24,698.00	\$24,698.00	\$24,698.00	\$24,798.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

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<b>VEHICLE:</b>	Explorer Base FWD (K7B) (ALTERNATE DEALERS)			
<b>DEALER:</b>	Coggin Auto (Ford)	Coggin Auto (Ford)	Coggin Auto (Ford)	Coggin Auto (Ford)
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$24,698.00	\$24,698.00	\$24,698.00	\$24,798.00

Order Code	Delete Options	All Zones
	Cruise control	NA
	On-Star	NA
	Power windows	NA
	Power door locks	NA
	Satellite radio	NA
	Tilt steering wheel	NA

Order Code	Add Options	All Zones
99H <sup>1</sup>	Engine upgrade - specify <i>Engine: 2.3L I-4 EcoBoost Includes: -Tires: P245/60R18 AS BSW Low-Rolling Resistance<sup>1</sup></i>	\$894.00 <sup>1</sup>
	CNG model - specify	NA
	Bi-fuel model - specify	NA
	CNG conversion (discuss with dealer)	NA
	LPG conversion (discuss with dealer)	NA
52T <sup>1</sup>	Factory external engine oil cooler <i>FACTORY EXTERNAL ENGINE OIL COOLER CLASS IV TRAILER TOW PKG, N/A WITH FWD (K7B). REQUIRES K7D MODEL UPGRADE &amp; 3.5L TI-VCT V6 ENGINE (998)<sup>1</sup></i>	NA <sup>1</sup>
	Battery, 650-cca or greater	NA
	Limited slip differential	NA
TREM <sup>1</sup>	Tremco anti-theft - foot activated, dealer installed <i>TREMCO ANTI-THEFT-FOOT ACTIVATED, DEALER INSTALLED PRODUCT SPECIFICATIONS, THE ANTI-THEFT SYSTEM WILL TURN ON AUTOMATICALLY EVERYTIME THE VEHICLE SHIFT LEVER IS IN THE 'PARK' POSITION. DOES NOT REQUIRE A KEY TO ACTIVATE SINCE QUICK DEPARTURES ARE COMMON IN POLICE PROCEDURES.<sup>1</sup></i>	\$350.00 <sup>1</sup>
SFST <sup>1</sup>	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less <i>SAFESTOP VEHICLE ANTI-THEFT-KEY ACTIVATED OR EMERGENCY LIGHTS ACTIVATED, PLUG-&amp;-PLAY FOR MOST FORD AND CHEVY FLEET VEHICLES, DEALER INSTALLED IN 20 MINUTES OR LESS<sup>1</sup></i>	\$350.00 <sup>1</sup>
K8B/4WD/100A <sup>1</sup>	Manufacturer's model upgrade package (specify pkg. bid) <i>Equipment Group 100A Includes: -Engine: 3.5L Ti-VCT V6 (FFV) Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.5L Ti-VCT V6 engine shipped to Federal Emissions States or Cross Border State dealers and is only available with a Federal emissions system. (FFV system not available with code 422 and requires code 936 or 423 if applicable for California Emissions State dealer destinations). Cross border states include AZ, DC, ID, NH, NV, OH, VA, WV. -Transmission: 6-Speed SelectShift Automatic -3.65 Axle Ratio -GVWR: 6,160 lbs -Tires: P245/60R18 AS BSW -Wheels: 18" Painted Aluminum -Cloth Bucket Seats Includes 8-way power driver's seat with power lumbar and manual recline, 4-way manual front passenger seat with manual recline and 4-way manually adjustable driver and front passenger head restraints. -Radio: AM/FM Stereo Includes MP3 capability, 6 speakers and speed-compensated volume. -SYNC Communication &amp; Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 1 smart-charging multimedia USB port in the Media Hub.<sup>1</sup></i>	\$2,150.00 <sup>1</sup>
60T <sup>1</sup>	Cargo area cover <i>Interior Cargo Cover (Dealer Installed) Factory invoiced accessory<sup>1</sup></i>	\$129.00 <sup>1</sup>
	AM/FM radio with single CD	Std
	Side air protection (may affect cage availability)	Std

<b>VEHICLE:</b>	Explorer Base FWD (K7B) (ALTERNATE DEALERS)			
<b>DEALER:</b>	Coggin Auto (Ford)	Coggin Auto (Ford)	Coggin Auto (Ford)	Coggin Auto (Ford)
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$24,698.00	\$24,698.00	\$24,698.00	\$24,798.00

	Privacy glass, factory installed <i>TINT:LEGAL TINT ON FRONT WINDOWS ADD\$169 ADD LIMO TINT ADD 385.00</i> <sup>1</sup>	Std <sup>1</sup>
	Third row seat	Std
NS <sup>1</sup>	5" round dome lamp between sunvisors <i>5"ROUND DOME LAMP BETWEEN SUNVISORS</i> <sup>1</sup>	\$146.00 <sup>1</sup>
	Rear window defogger	Std
	Rear window washer/wiper with intermittent feature	Std
16N <sup>1</sup>	Heavy duty rubber floor mats <i>Front &amp; Second Row Floor Liners</i> <sup>1</sup>	\$119.00 <sup>1</sup>
R/V-S <sup>1</sup>	Vent visors - stick-on style <i>VENT VISORS-STICK-ON STYLE</i> <sup>1</sup>	\$160.00 <sup>1</sup>
R/V-F <sup>1</sup>	Rainshields - flange style <i>FRONT 2 DOORS-//~SUPER OR CREW CABS ADD \$49</i> <sup>1</sup>	\$160.00 <sup>1</sup>
96R <sup>1</sup>	Running boards <i>BLACK IN COLOR</i> <sup>1</sup>	\$594.00 <sup>1</sup>
942 <sup>1</sup>	Daytime running lights	\$44.00 <sup>1</sup>
	Immobilize daytime running lights	Std
	Fog lamps	NC
	Tow hooks	NA
C3/HTH <sup>1</sup>	Heavy duty towing package, includes HD class III receiver with 2" ball	\$725.00 <sup>1</sup>
153 <sup>1</sup>	Front license bracket	NC <sup>1</sup>
	Outside tire carrier	NA
	Nitrogen filled tires including spare tire	NA
C/STD <sup>1</sup>	Optional equipment - specify <i>COMPUTER/LAPTOP STAND WITH LAPTOP TRAY ~//~ FOR POWER INVERTER ADD \$489.</i> <sup>1</sup>	\$850.00 <sup>1</sup>
4CS <sup>1</sup>	Optional equipment - specify <i>4 CORNER STROBES</i> <sup>1</sup>	\$785.00 <sup>1</sup>
76R <sup>1</sup>	Optional equipment - specify <i>REVERSE SENSING</i> <sup>1</sup>	\$274.00 <sup>1</sup>
RS/RK <sup>1</sup>	Optional equipment - specify <i>DOT ROAD SIDE SAFETY KIT=5LBS ABC FIRE EXTINGUISHER,FRIST AID KIT &amp; THREE (3)ROAD SIDE REFLECTIVE TRIANGLE IN A CASE</i> <sup>1</sup>	\$269.00 <sup>1</sup>
TEMP <sup>1</sup>	Temporary tag	\$45.00 <sup>1</sup>
TRANS <sup>1</sup>	Transfer existing registration (must provide tag number) <i>TAGS ARE PRICED ACCORDINGLY, HOWEVER THE WEIGHT OF THIS VEHICLE MAY CHANGE THE PRICE FORM THE DMV PLEASE CONTACT DEALER FOR ACCURACY. PLEASE PROVIDE PLATE NUMBER FOR TRANSFER</i> <sup>1</sup>	\$189.00 <sup>1</sup>
NEW <sup>1</sup>	New state tag (specify state, county, city, sheriff, etc.) <i>TAGS ARE PRICED ACCORDINGLY, HOWEVER THE WEIGHT OF THIS VEHICLE MAY CHANGE THE PRICE FORM THE DMV PLEASE CONTACT DEALER FOR ACCURACY.</i> <sup>1</sup>	\$215.00 <sup>1</sup>
MP <sup>1</sup>	Maintenance Plan - specify	NA <sup>1</sup>
MP <sup>1</sup>	Maintenance Plan - specify	NA <sup>1</sup>

<b>VEHICLE:</b>	Explorer Base FWD (K7B) (ALTERNATE DEALERS)			
<b>DEALER:</b>	Coggin Auto (Ford)	Coggin Auto (Ford)	Coggin Auto (Ford)	Coggin Auto (Ford)
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$24,698.00	\$24,698.00	\$24,698.00	\$24,798.00
MP <sup>1</sup>	Maintenance Plan - specify			NA <sup>1</sup>
WAR <sup>1</sup>	Warranty - specify			NA <sup>1</sup>
WAR <sup>1</sup>	Warranty - specify			NA <sup>1</sup>
WAR <sup>1</sup>	Warranty - specify			NA <sup>1</sup>