



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3939

EXECUTIVE SUMMARY

To: Jim Scholl, City Manager

From: Edward Perez, Division Chief of EMS, KWFD

Date: November 13, 2018,

Reference: Purchase of Stryker EMS Cots

Action Statement:

The Key West Fire Department proposes the purchase of four (4) Stryker Power-Pro XT EMS Cots with necessary safety equipment and service plan from Stryker EMS Equipment, factory direct, for \$79,344.00, based on Section 2-797(3) of the City of Key West Code of Ordinance utilizing Seminole County's IFB-602336-15/TLR "Term Contract for Stryker Power-Pro Ambulance Cots, Stair Pro Chairs, Service, Warranty, and Retrofit Accessories" contract awarded to Stryker Medical. Piggy backing off this particular contract will allow for the Key West Fire Department (KWFD) to access top quality EMS equipment at excellent pricing.

Background:

On September 14, 2018, the City of Key West Fire Department received a grant award, EMW-2017-FO-04301 from the Department of Homeland Security/FEMA Assistance to Firefighters Grant (AFG) Program in the amount of \$72,131.00 Federal share and \$7,213.00 City match. This AFG grant funding will be used to purchase these four (4) power lift cots for each of the four (4) ambulances that currently do not have this equipment. Power lift cots eliminate the need for two (2) non-mechanically assisted lifts each transport and have the potential to reduce the direct lifting of approximately eight (8) tons annually per responder.

Stryker is the manufacturer and sole source provider of the Performance Load, Power Pro Stretcher, and Stair Pro Stair Chair. Staff has identified Stryker as the leader in the industry and the desired brand for EMS patient transport products. Stryker EMS products have continuously provided us with excellent reliability, durability, and safety history making them the absolute preferred brand for our patient transport safety requirements. The Key West Fire Department currently



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utilizes all Stryker EMS Cots and Stair Chairs on our Rescue Units. Approving this purchase will ensure interoperability and compatibility between all of our units.

Options:

- 1.) Approve the purchase of four (4) Stryker Power-Pro XT EMS cots with necessary safety equipment and service plan from Stryker Medical, factory direct, utilizing AFG grant funding awarded for this project.
- 2.) Decline to approve the purchase in which case staff would have to forfeit AFG grant funding awarded to the City.

Financial Impact:

The total cost for four (4) Stryker Power-Pro XT EMS stretchers with necessary safety equipment and service plan, factory direct from Stryker EMS Equipment is \$79,344.00. AFG grant award No. EMW-2017-FO-04301 will provide funding in the amount of \$72,131.00 Federal share for this project and the remaining \$7,213.00 equals the City's 10 % required match per FEMA guidelines.

The City match will be funded using surplus funds remaining from previous projects through the Infrastructure Surtax accounts 101-2601-526-6400 and 101-2201-526-6400.

Recommendations:

- 1.) Staff recommends option #1, approve the purchase of four (4) Stryker Power-Pro XT EMS cots with necessary safety equipment and service plan from Stryker Medical, factory direct, utilizing AFG grant funding awarded for this project.

Edward Perez, Division Chief of EMS

Key West Fire Department

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