	ZUUU-ZU18 Months To 2000 2011 2012 2014 2015 2016 2017 2018 2019 2019 2019 2019 2019 2019 2019 2019														ths To						
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019 Yea	
CPI - All Urban ConsumersAER PHOTOGRAPHYLazy Way, Unit F426 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (July - June)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2 \$25,680.00 <b>NA</b> \$14,058.00 \$33.00 \$0.00 <b>54.74%</b>	2.1 \$18,703.62 - <b>27.17%</b> \$14,760.96 \$34.65 \$0.00 <b>78.92%</b>	1.5 \$57,045.50 <b>205.00%</b> \$15,204.00 \$35.69 \$0.00 <b>26.65%</b>	1.6 \$62,236.87 <b>9.10%</b> \$15,659.76 \$36.76 \$0.00 <b>25.16%</b>	0.1 \$51,736.35 - <b>16.87%</b> \$15,972.96 \$37.50 \$0.00 <b>30.87%</b>	1.3 \$51,241.85 - <b>0.96%</b> \$16,005.00 \$37.87 \$0.00 <b>31.23%</b>	2.1 \$49,439.55 -3.52% \$16,133.04 \$37.87 \$0.00 32.63%	2.5 \$66,238.81 <b>33.98%</b> \$16,407.24 \$38.51 \$0.00 <b>24.77%</b>	\$35,679.00 TBD \$16,882.44 \$39.63 \$0.00 TBD	2.6 5 <b>33.12%</b> \$42.22 <b>56.04%</b>
B.O.'S FISH WAGON801 Caroline Street1,816 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Oct Sept.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales	\$314,342.72 NA \$12,230.04 \$7.19 \$6,630.16 <b>6.00%</b>	\$255,637.88 - <b>18.68%</b> \$12,841.92 \$7.55 \$1,853.27 <b>5.75%</b>	\$334,376.88 <b>30.80%</b> \$13,485.00 \$7.93 \$6,577.61 <b>6.00%</b>	\$358,666.00 <b>7.26%</b> \$14,157.00 \$8.33 \$6,656.20 <b>5.80%</b>	\$337,989.00 - <b>5.76%</b> \$14,865.96 \$8.74 \$4,670.10 <b>5.78%</b>	\$465,270.00 <b>37.66%</b> \$15,609.24 \$9.18 \$12,306.96 <b>6.00%</b>	\$527,955.00 <b>13.47%</b> \$16,413.00 \$9.65 \$15,287.58 <b>6.00%</b>	\$558,596.25 <b>5.80%</b> \$17,204.04 \$10.12 \$16,311.74 <b>6.00%</b>	\$696,708.19 <b>24.72%</b> \$18,071.04 \$10.63 \$23,732.53 <b>6.00%</b>	\$898,248.50 <b>28.93%</b> \$18,973.44 \$11.16 \$34,921.47 <b>6.00%</b>	\$1,084,353.85 <b>20.72%</b> \$19,922.16 \$11.72 \$45,139.07 <b>6.00%</b>	\$1,235,805.62 <b>13.97%</b> \$20,918.28 \$12.30 \$53,230.66 <b>6.00%</b>	\$1,218,070.00 - <b>1.44%</b> \$21,964.20 \$12.92 \$53,230.06 <b>6.17%</b>	\$1,119,106.52 - <b>8.12%</b> \$22,623.12 \$13.31 \$44,523.27 <b>6.00%</b>	\$1,081,353.10 - <b>3.37%</b> \$70,800.00 \$43.62 \$0.00 <b>6.55%</b>	\$1,196,105.01 <b>10.61%</b> \$72,003.60 \$44.36 \$0.00 <b>6.02%</b>	\$1,069,769.62 - <b>10.56%</b> \$72,147.60 \$39.73 \$0.00 <b>6.74%</b>	1,072,923.65 <b>0.29%</b> \$73,302.00 \$40.36 \$0.00 <b>6.83%</b>	1 mo rent abate 978,600.58 - <b>8.79%</b> \$68,537.37 \$37.74 \$0.00 <b>7.00%</b>		.2 9.75% \$18.17 6.85%
BUMBLE BEE SILVER CO.201 William Street, Suite 110112 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Oct Sept.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales														\$118,589.58 NA \$18,000.00 \$160.71 \$0.00 <b>15.18%</b>	\$69,054.05 - <b>41.77%</b> \$18,180.00 \$162.32 \$0.00 <b>26.33%</b>	\$71,940.54 <b>4.18%</b> \$18,489.12 \$165.08 \$0.00 <b>25.70%</b>	\$77,374.91 <b>7.55%</b> \$18,526.20 \$165.41 \$0.00 <b>23.94%</b>	81,261.63 <b>5.02%</b> \$18,822.72 \$168.06 \$0.00 <b>23.16%</b>	106,059.29 <b>30.52%</b> \$19,199.16 \$171.42 \$0.00 <b>18.10%</b>	41,201.30 TBD \$19,679.16 \$175.71 \$0.00 TBD	8 - <b>8.34%</b> \$205.40 <b>28.58%</b>
CAPTAIN QUICK DRYLazy Way, Unit H452 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (April - March.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales										\$150,205.51 NA \$14,463.96 \$32.00 \$0.00 <b>9.63%</b>	\$185,955.48 <b>23.80%</b> \$15,187.20 \$33.60 \$0.00 <b>8.17%</b>	\$217,397.57 <b>16.91%</b> \$15,946.56 \$35.28 \$0.00 <b>7.34%</b>	\$351,743.80 <b>61.80%</b> \$16,743.84 \$37.04 \$4,360.79 <b>6.00%</b>	\$325,621.59 - <b>7.43%</b> \$17,581.08 \$38.90 \$1,956.22 <b>6.00%</b>	\$345,982.70 <b>6.25%</b> \$18,107.16 \$40.06 \$2,620.44 <b>5.99%</b>	\$370,904.40 <b>7.20%</b> \$18,469.32 \$40.86 \$484.31 <b>5.11%</b>	\$385,797.91 <b>4.02%</b> \$18,672.48 \$41.31 \$6,522.42 <b>6.53%</b>	\$456,464.05 <b>18.32%</b> \$18,672.48 \$41.31 \$7,218.28 <b>5.67%</b>	\$247,855.95 - <b>45.70%</b> \$19,083.36 \$42.22 \$197.51 <b>7.78%</b>	\$357,585.62 TBD \$19,636.80 \$43.44 \$0.00 TBD	2 <b>18.70%</b> \$37.82 <b>7.55%</b>
CONCH ELECTRIC CARSFerry Terminal Building718 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (April - March)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales						\$76,599.38 NA \$13,652.04 \$19.01 \$0.00 <b>17.82%</b>	\$225,600.74 <b>194.52%</b> \$14,334.60 \$19.96 \$0.00 <b>6.35%</b>	\$274,379.12 <b>21.62%</b> \$15,051.36 \$20.96 \$0.00 <b>5.49%</b>	\$166,512.32 - <b>39.31%</b> \$15,803.88 \$22.01 \$0.00 <b>9.49%</b>	\$167,625.08 <b>0.67%</b> \$16,594.08 \$23.11 \$0.00 <b>9.90%</b>	\$234,634.71 <b>39.98%</b> \$16,594.08 \$23.11 \$0.00 <b>7.07%</b>	\$185,873.00 - <b>20.78%</b> \$17,427.24 \$24.27 \$0.00 <b>9.38%</b>	\$263,221.61 <b>41.61%</b> \$17,427.24 \$24.27 \$0.00 <b>6.62%</b>	\$211,622.20 -19.60% \$18,828.60 \$26.22 \$0.00 8.90%	\$242,581.16 <b>14.63%</b> \$19,393.44 \$27.01 \$0.00 <b>7.99%</b>	\$407,276.03 <b>67.89%</b> \$19,781.52 \$27.55 \$0.00 <b>4.86%</b>	\$333,785.61 - <b>18.04%</b> \$19,781.28 \$27.55 \$246.86 <b>6.00%</b>	\$340,730.00 <b>2.08%</b> \$12,596.16 \$17.54 \$7,847.64 <b>6.00%</b>	\$397,855.00 <b>16.77%</b> \$12,873.36 \$17.93 \$916.38 <b>3.47%</b>	\$539,344.41 TBD \$13,195.08 \$18.38 \$0.00 TBD	1 <b>25.93%</b> \$13.59 <b>9.62%</b>
CONCH REPUBLIC SEAFOOD631 Greene Street16,289 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (May - April)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales	\$4,531,263.21 NA \$256,249.92 \$15.73 \$0.00 <b>5.66%</b>	\$5,143,096.92 <b>13.50%</b> \$262,398.48 \$16.11 \$0.00 <b>5.10%</b>	\$5,785,549.38 <b>12.49%</b> \$271,320.12 \$16.66 \$17,957.35 <b>5.00%</b>	\$6,104,553.82 <b>5.51%</b> \$275,661.24 \$16.92 \$29,566.45 <b>5.00%</b>	\$6,861,344.13 <b>12.40%</b> \$283,931.04 \$17.43 \$59,136.17 <b>5.00%</b>	\$6,847,729.91 - <b>0.20%</b> \$289,325.76 \$17.76 \$53,060.74 <b>5.00%</b>	\$7,243,386.20 <b>5.78%</b> \$298,873.56 \$18.35 \$63,295.75 <b>5.00%</b>	\$8,487,152.94 <b>17.17%</b> \$309,035.28 \$18.97 \$115,322.37 <b>5.00%</b>	\$9,649,680.70 <b>13.70%</b> \$316,761.36 \$19.45 \$165,722.92 <b>5.00%</b>	\$9,337,047.92 - <b>3.24%</b> \$329,748.36 \$20.24 \$137,104.04 <b>5.00%</b>	\$9,859,580.78 <b>5.60%</b> \$330,078.12 \$20.26 \$162,900.92 <b>5.00%</b>	\$9,800,104.41 - <b>0.60%</b> \$338,990.28 \$20.81 \$151,014.94 <b>5.00%</b>	\$10,823,968.00 <b>10.45%</b> \$344,414.16 \$21.14 \$196,784.23 <b>5.00%</b>	\$11,182,431.80 <b>3.31%</b> \$354,746.64 \$21.78 \$204,374.95 <b>5.00%</b>	\$11,655,560.64 <b>4.23%</b> \$360,772.08 \$22.15 \$211,925.22 <b>4.91%</b>	\$12,017,911.60 <b>3.11%</b> \$366,189.00 \$22.48 \$234,706.58 <b>5.00%</b>	\$12,397,381.53 <b>3.16%</b> \$369,117.48 \$22.66 \$250,751.60 <b>5.00%</b>	\$12,579,187.37 <b>1.47%</b> \$371,701.32 \$22.82 \$257,258.05 <b>5.00%</b>	\$10,676,551.73 -15.13% \$379,507.08 \$23.30 \$154,320.51 5.00%	\$13,482,060.86 TBD \$570,114.96 \$35.00 \$0.00 TBD	1 <b>6.74%</b> \$19.54 <b>5.33%</b>
CUBAN COFFEE QUEEN284 Margaret Street208 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Sept Aug.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales											\$179,232.96 NA \$8,700.00 \$41.83 \$2,053.98 6.00%	\$368,657.28 <b>105.69%</b> \$9,135.00 \$43.92 \$12,984.44 <b>6.00%</b>	\$566,511.00 <b>53.67%</b> \$9,591.72 \$46.11 \$24,398.00 <b>6.00%</b>	\$732,130.40 <b>29.23%</b> \$9,879.48 \$47.50 \$34,048.32 <b>6.00%</b>	\$866,784.91 <b>18.39%</b> \$9,998.04 \$48.07 \$42,009.05 <b>6.00%</b>	\$832,180.69 - <b>3.99%</b> \$42,000.00 \$201.92 \$7,930.84 <b>6.00%</b>	\$797,832.69 - <b>4.13%</b> \$42,000.00 \$201.92 \$5,869.96 <b>6.00%</b>	885,110.76 <b>10.94%</b> \$42,630.00 \$204.95 \$10,476.65 <b>6.00%</b>	848,338.36 -4.15% \$43,563.96 \$209.44 \$7,336.34 6.00%	467,467.44 TBD \$44,569.92 \$214.28 \$0.00 TBD	6 <b>41.96%</b> \$90.18 <b>7.00%</b>
DRAGONFLY KEY WESTLazy Way, Unit G326 SFGROSS SALESGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Mar Feb.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales										\$86,332.54 NA \$11,736.00 \$36.00 \$0.00 <b>13.59%</b>	\$140,218.68 <b>62.42%</b> \$12,322.80 \$37.80 \$0.00 <b>8.79%</b>	\$110,570.50 - <b>21.14%</b> \$12,939.00 \$39.69 \$0.00 <b>11.70%</b>	\$142,027.00 <b>28.45%</b> \$13,584.48 \$41.67 \$0.00 <b>9.56%</b>	\$129,411.47 - <b>8.88%</b> \$14,263.68 \$43.75 \$0.00 <b>11.02%</b>	\$109,717.48 - <b>15.22%</b> \$14,691.60 \$45.07 \$0.00 <b>13.39%</b>	\$116,028.75 <b>5.75%</b> \$14,918.40 \$45.76 \$0.00 <b>12.86%</b>	\$108,247.55 - <b>6.71%</b> \$14,918.40 \$45.76 \$0.00 <b>13.78%</b>	\$107,679.52 - <b>0.52%</b> \$14,918.40 \$45.76 \$0.00 <b>13.85%</b>	\$87,474.99 - <b>18.76%</b> \$15,276.48 \$46.86 \$0.00 <b>17.46%</b>	\$85,455.50 -2.31% \$15,643.08 \$47.98 \$0.00 18.31%	.2 <b>6.38%</b> \$41.94 <b>11.84%</b>

## KWB Rent & Gross Sales Comparison Report 2000-2018

										2000-2018										M	nths To
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019 Y	ar End
CPI - All Urban ConsumersFISHERMAN'S CAFÉLazy Way, Unit C128 SFLazy Way, Unit D274 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent:	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3 \$205,838.19 NA	2.1 \$342,669.75 <b>66.48%</b>	2.5 \$364,445.49 <b>6.35%</b>	\$413,021.42 TBD	2.6 2 NA
Unit C (Jun May) Unit D (Sep Aug.) Base Rent per SF Percentage Rent Paid <b>Total Rent as % of Sales</b>																	\$9,807.72 \$16,028.40 \$64.27 \$0.00 <b>12.55%</b>	\$9,915.60 \$16,166.04 \$64.88 \$0.00 <b>7.61%</b>	\$10,133.76 \$16,769.52 \$66.92 \$0.00 <b>7.38%</b>	\$10,427.64 \$17,155.20 \$68.61 \$0.00 <b>TBD</b>	\$64.57 <b>20.16%</b>
HALF SHELL RAW BAR231 Margaret Street9,715 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Apr Mar.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales	\$217,384.97 (*) NA \$210,000.00 \$23.02 \$0.00 96.60%	\$4,289,144.54 <b>1873.06%</b> \$210,000.00 \$23.02 \$4,457.23 <b>5.00%</b>	\$4,367,220.47 <b>1.82%</b> \$210,000.00 \$23.02 \$8,361.02 <b>5.00%</b>	\$4,384,836.78 <b>0.40%</b> \$210,000.00 \$23.02 \$9,241.84 <b>5.00%</b>	\$4,506,664.41 <b>2.78%</b> \$219,241.80 \$24.03 \$6,091.42 <b>5.00%</b>	\$4,179,259.63 - <b>7.26%</b> \$223,366.44 \$24.49 \$0.00 <b>5.34%</b>	\$3,801,370.18 - <b>9.04%</b> \$230,067.48 \$25.22 \$0.00 <b>6.05%</b>	\$3,876,417.73 <b>1.97%</b> \$237,889.80 \$26.08 \$0.00 <b>6.14%</b>	\$3,854,934.16 - <b>0.55%</b> \$242,885.52 \$26.63 \$0.00 <b>6.30%</b>	\$3,627,837.73 - <b>5.89%</b> \$253,329.60 \$27.77 \$0.00 <b>6.98%</b>	\$3,913,204.26 <b>7.87%</b> \$253,329.60 \$27.77 \$0.00 <b>6.47%</b>	\$3,834,622.50 -2.01% \$259,156.08 \$28.41 \$0.00 6.76%	\$3,884,828.49 <b>1.31%</b> \$266,153.28 \$29.18 \$0.00 <b>6.85%</b>	\$3,593,217.48 - <b>7.51%</b> \$273,339.48 \$29.96 \$0.00 <b>7.61%</b>	\$4,640,935.82 <b>29.16%</b> \$281,539.68 \$28.98 \$0.00 <b>6.07%</b>	\$4,978,708.51 <b>7.28%</b> \$283,580.88 \$29.19 \$0.00 <b>5.70%</b>	\$5,174,992.86 <b>3.94%</b> \$283,580.88 \$29.19 \$26,918.69 <b>6.00%</b>	\$5,082,420.96 - <b>1.79%</b> \$286,700.28 \$29.51 \$18,244.98 <b>6.00%</b>	\$4,966,544.89 - <b>2.28%</b> \$293,007.72 \$30.16 \$4,984.97 <b>6.00%</b>	\$5,142,349.06 <b>TBD</b> \$300,332.88 \$30.91 \$0.00 <b>TBD</b>	1 <b>118.47%</b> \$24.94 <b>11.70%</b>
HAMMERHEAD SURF SHOP201 William Street, Unit B1,006 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (May - April)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales														\$322,468.33 (*) NA \$32,607.96 \$32.41 \$0.00 <b>10.11%</b>	\$449,354.11 <b>39.35%</b> \$32,607.96 \$32.41 \$0.00 <b>7.26%</b>	\$512,139.27 <b>13.97%</b> \$32,966.64 \$32.77 \$0.00 <b>6.44%</b>	\$541,630.08 <b>5.76%</b> \$34,203.96 \$34.00 \$0.00 <b>6.32%</b>	\$642,435.68 <b>18.61%</b> \$34,546.08 \$34.34 \$4,000.06 <b>6.00%</b>	\$592,959.76 - <b>7.70%</b> \$35,202.36 \$34.99 \$375.23 <b>6.00%</b>	\$477,975.75 TBD \$36,188.04 \$35.97 \$0.00 TBD	4 25.90% \$33.19 7.53%
KEY WEST ARTWORKS201 William Street, Unit A722 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Jan Dec)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales								\$158,077.07 NA \$20,216.04 \$28.00 \$0.00 <b>12.79%</b>	\$68,808.85 - <b>56.47%</b> \$21,226.80 \$29.40 \$0.00 <b>30.85%</b>	\$60,824.46 - <b>11.60%</b> \$22,288.20 \$30.87 \$0.00 <b>36.64%</b>	\$55,649.03 - <b>8.51%</b> \$23,402.52 \$32.41 \$0.00 <b>42.05%</b>	\$106,785.85 <b>91.89%</b> \$24,572.64 \$34.03 \$0.00 <b>23.01%</b>	\$136,238.91 <b>27.58%</b> \$25,804.32 \$35.74 \$0.00 <b>18.94%</b>	\$136,438.84 <b>0.15%</b> \$26,578.44 \$36.81 \$0.00 <b>19.48%</b>	\$147,651.15 <b>8.22%</b> \$27,003.72 \$37.40 \$0.00 <b>18.29%</b>	\$173,480.12 <b>17.49%</b> \$27,003.72 \$37.40 \$0.00 <b>15.57%</b>	\$169,468.05 - <b>2.31%</b> \$27,381.84 \$37.92 \$0.00 <b>16.16%</b>	149,122.83 - <b>12.01%</b> \$28,066.44 \$38.87 \$0.00 <b>18.82%</b>	140,656.13 TBD \$28,655.88 \$39.69 \$0.00 <b>20.37%</b>	35,190.41 TBD \$29,114.40 \$40.32 \$0.00 TBD	10 <b>7.64%</b> \$37.89 <b>28.07%</b>
KEY WEST BAIT & TACKLE241, 251A & 251B Margaret St.3,444 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Jun May)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales	\$155,297.98 NA \$17,364.00 \$17.36 \$0.00 <b>11.18%</b>	\$144,760.54 - <b>6.79%</b> \$18,233.04 \$18.23 \$0.00 <b>12.60%</b>	\$113,261.83 - <b>21.76%</b> \$19,143.96 \$19.14 \$0.00 <b>16.90%</b>	\$116,205.60 <b>2.60%</b> \$20,100.96 \$20.10 \$0.00 <b>17.30%</b>	\$154,686.01 <b>33.11%</b> \$21,106.56 \$21.11 \$0.00 <b>13.64%</b>	\$257,930.54 (*) 66.74% \$22,161.84 \$22.16 \$0.00 8.59%	\$261,015.07 <b>1.20%</b> \$22,161.84 \$22.16 \$0.00 <b>8.49%</b>	\$283,895.44 <b>8.77%</b> \$38,963.76 \$38.96 \$0.00 <b>13.72%</b>	\$342,709.00 <b>20.72%</b> \$40,659.96 \$28.16 \$0.00 <b>11.86%</b>	\$427,616.00 <b>24.78%</b> \$42,693.00 \$29.57 \$0.00 <b>9.98%</b>	\$498,230.18 <b>16.51%</b> \$44,827.80 \$31.04 \$0.00 <b>9.00%</b>	\$608,756.77 <b>22.18%</b> \$47,069.04 \$32.60 \$0.00 <b>7.73%</b>	\$730,590.03 <b>20.01%</b> \$50,322.36 \$34.85 \$0.00 <b>6.89%</b>	\$777,502.81 <b>6.42%</b> \$51,832.08 \$35.89 \$0.00 <b>6.67%</b>	\$776,290.67 - <b>0.16%</b> \$52,765.08 \$36.54 \$0.00 <b>6.80%</b>	\$1,018,765.34 <b>31.24%</b> \$104,353.20 \$30.30 \$0.00 <b>10.24%</b>	\$1,140,917.51 <b>11.99%</b> \$105,396.84 \$30.60 \$0.00 <b>9.24%</b>	\$1,069,941.94 - <b>6.22%</b> \$106,450.80 \$30.91 \$0.00 <b>9.95%</b>	\$949,010.60 - <b>11.30%</b> \$108,153.96 \$31.40 \$0.00 <b>11.40%</b>	\$715,915.48 TBD \$111,290.40 \$32.31 \$0.00 TBD	3 <b>14.85%</b> \$27.76 <b>11.22%</b>
KEY WEST ICE CREAM201 William Street, Unit C1,001 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Apr Mar.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales																NA NA \$34,064.04 \$34.03 \$0.00	NA <b>NA</b> \$34,064.04 \$34.03 \$0.00 <b>TBD</b>	NA <b>NA</b> \$34,438.80 \$34.40 \$0.00 <b>TBD</b>	NA <b>NA</b> \$35,196.48 \$35.16 \$0.00 <b>TBD</b>	NA NA \$36,076.32 \$36.04 \$0.00 TBD	NA \$34.15 NA
LOCAL COLOR274 Margaret Street3,048 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (July - June)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales	\$661,586.00 NA \$23,838.84 \$20.82 \$15,856.26 6.00%	\$881,088.00 <b>33.18%</b> \$24,910.68 \$21.76 \$27,950.10 <b>6.00%</b>	\$878,113.50 - <b>0.34%</b> \$26,037.24 \$22.74 \$26,649.57 <b>6.00%</b>	\$1,116,392.00 <b>27.14%</b> \$25,216.08 \$22.02 \$39,766.92 <b>5.82%</b>	\$1,335,013.00 <b>19.58%</b> \$26,468.04 \$23.12 \$53,632.74 <b>6.00%</b>	\$1,453,633.00 <b>8.89%</b> \$63,660.24 \$20.89 \$18,804.36 <b>5.67%</b>	\$1,502,122.43 <b>3.34%</b> \$63,658.20 \$20.89 \$26,467.11 <b>6.00%</b>	\$1,381,407.28 - <b>8.04%</b> \$63,658.20 \$20.89 \$19,226.34 <b>6.00%</b>	\$1,372,270.57 - <b>0.66%</b> \$94,801.80 \$31.10 \$0.00 <b>6.91%</b>	\$1,155,864.87 - <b>15.77%</b> \$94,801.80 \$31.10 \$0.00 <b>8.20%</b>	\$1,228,975.34 <b>6.33%</b> \$95,032.68 \$31.18 \$0.00 <b>7.73%</b>	\$1,372,129.30 <b>11.65%</b> \$99,784.32 \$32.74 \$0.00 <b>7.27%</b>	\$1,541,744.04 <b>12.36%</b> \$104,773.56 \$34.37 \$0.00 <b>6.80%</b>	\$1,554,902.48 <b>0.85%</b> \$107,916.72 \$35.41 \$0.00 <b>6.94%</b>	\$1,364,079.76 - <b>12.27%</b> \$110,087.04 \$36.12 \$0.00 <b>8.07%</b>	\$1,373,228.19 <b>0.67%</b> \$110,093.76 \$36.12 \$0.00 <b>8.02%</b>	\$1,283,748.73 -6.52% \$110,313.36 \$36.19 \$0.00 8.59%	\$1,225,640.01 - <b>4.53%</b> \$111,195.96 \$36.48 \$0.00 <b>9.07%</b>	\$1,064,325.22 - <b>13.16%</b> \$113,086.80 \$37.10 \$0.00 <b>10.63%</b>	\$739,557.51 NA \$116,366.28 \$38.18 \$0.00 TBD	4 4.74% \$28.55 7.36%
LOST REEF DIVE SHOP261 Margaret Street1,801 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Dec Nov.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales											\$275,875.82 <b>NA</b> \$48,162.00 \$26.74 \$0.00 <b>17.46%</b>	\$386,251.24 <b>40.01%</b> \$50,570.16 \$28.08 \$0.00 <b>13.09%</b>	\$419,664.48 <b>8.65%</b> \$53,098.56 \$29.48 \$0.00 <b>12.65%</b>	\$451,736.13 <b>7.64%</b> \$54,691.56 \$30.37 \$0.00 <b>12.11%</b>	\$525,813.45 <b>16.40%</b> \$55,511.88 \$30.82 \$0.00 <b>10.56%</b>	\$695,420.87 <b>32.26%</b> \$57,182.40 \$31.75 \$0.00 <b>8.22%</b>	\$630,991.79 - <b>9.26%</b> \$57,582.72 \$31.97 \$0.00 <b>9.13%</b>	536,607.23 - <b>14.96%</b> \$58,791.96 \$32.64 \$0.00 <b>10.96%</b>	502,983.68 - <b>6.27%</b> \$60,026.52 \$33.33 \$0.00 <b>11.93%</b>	105,088.82 TBD \$61,167.00 \$33.96 \$0.00 TBD	9 <b>16.15%</b> \$30.73 <b>15.70%</b>
MCGRAIL & ROWLEY255 Margaret Street1,612 SFGROSS SALESPercent Change Over Prior YearAnnual Base Rent (Jun May.)Base Rent per SFPercentage Rent PaidTotal Rent as % of Sales																		NA \$48,360.00 \$30.00 \$0.00 TBD	NA \$49,762.44 \$30.87 \$0.00 TBD		<b>0.00%</b> \$4.29 <b>0.00%</b>

## KWB Rent & Gross Sales Comparison Report 2000-2018

																	Months To	s To				
Γ	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Year End	Avg.
CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5			2.6
GOOD DAY ON A HAPPY PLANET																						
907 Caroline Street 975 SF																						,
GROSS SALES															\$201,736.07 <b>(*)</b>	\$224,830.27	\$147,903.20	276,520.44	140,293.74	203,843.6	56 3	,
Percent Change Over Prior Year															NA	11.45%	-26.68%	37.07%	-30.46%	TBD		NA
Annual Base Rent (July - June)															\$23,559.72	\$24,079.08	\$24,079.08	24,271.80	24,684.36	34,125.00		
Base Rent per SF															\$24.16	\$24.70	\$24.70	\$24.89	\$25.32	\$35.00		\$32.82
Percentage Rent Paid															\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales															11.68%	10.71%	16.28%	8.78%	17.59%	TBD		23.72%
SCHOONER WHARF BAR																						
202R William Street 8,872 SF																						
GROSS SALES	\$2,144,975.66	\$2,711,314.35	\$2,943,592.70	\$3,311,161.51	\$3,631,672.82	\$3,559,688.00	\$3,631,467.93	\$3,753,666.59	\$3,811,182.91	\$3,744,990.58	\$4,220,754.70	\$4,747,081.17	\$5,100,967.67	\$4,987,676.18	\$4,671,897.71	\$5,051,225.95	\$5,020,237.15	5,137,209.75	5,069,394.28	2,479,097.3	37 7	
Percent Change Over Prior Year	NA	26.40%	8.57%	12.49%	9.68%	-1.98%	2.02%	3.36%	1.53%	-1.74%	12.70%	12.47%	7.45%	-2.22%	-6.33%	8.12%	-0.61%	2.33%	-1.32%	TBD		6.28%
Annual Base Rent (Oct Sept.)	\$87,609.96	\$87,611.76	\$95,718.00	\$100,074.24	\$104,656.92	\$109,464.96	\$230,672.04	\$242,205.60	\$254,314.80	\$267,031.68	\$280,383.24	\$294,402.48	\$309,122.52	\$318,396.24	\$321,580.20	\$321,580.20	\$327,701.16	\$338,169.72	\$344,933.04	\$353,556.48		,
Base Rent per SF	\$43.46	\$43.46	\$47.48	\$49.64	\$51.91	\$54.30	\$26.00	\$27.30	\$28.66	\$30.10	\$31.60	\$33.18	\$34.84	\$35.89	\$36.25	\$36.25	\$36.94	\$38.12	\$38.88	\$39.85		\$40.32
Percentage Rent Paid	\$60,317.76	\$60,317.29	\$76,098.62	\$94,011.76	\$108,435.40	\$100,046.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		,
Total Rent as % of Sales	6.90%	5.46%	5.84%	5.86%	5.87%	5.89%	6.35%	6.45%	6.67%	7.13%	6.64%	6.20%	6.06%	6.38%	6.88%	6.37%	6.53%	6.58%	6.80%	TBD		7.13%
TURTLE KRAALS																						
1 Lands End Village 12,387 SF																						,
GROSS SALES	\$3,290,479.96	\$3,591,844.26	\$3,669,336.07	\$3,865,640.84	\$4,000,214.80	\$3,784,782.64	\$3,373,059.25	\$3,444,238.96	\$2,992,894.67	\$2,204,753.63	\$2,431,171.36	\$2,811,990.18	\$2,883,637.19	\$2,797,003.92	\$3,132,472.00	\$2,800,490.93	\$2,882,454.00	\$2,721,886.71	\$2,596,676.47	\$2,625,824.68	1	,
Percent Change Over Prior Year	NA	9.16%	2.16%	5.35%	3.48%	-5.39%	-10.88%	2.11%	-13.10%	-26.33%	10.27%	15.66%	2.55%	-3.00%	11.99%	-10.60%	2.93%	-5.57%	-4.60%	TBD		-0.58%
Annual Base Rent (Apr Mar.)	\$97,467.36	\$97,467.36	\$97,467.36	\$97,467.36	\$193,014.00	\$196,671.72	\$202,578.00	\$209,465.76	\$213,864.48	\$223,050.84	\$223,050.84	\$228,191.04	\$229,194.00	\$235,382.28	\$235,382.28	\$246,080.28	\$242,431.68	\$371,610.00	\$379,785.48	\$389,280.00		,
Base Rent per SF	\$22.78	\$22.78	\$22.78	\$22.78	\$45.12	\$45.97	\$47.35	\$21.27	\$21.72	\$22.65	\$22.65	\$23.18	\$18.50	\$19.00	\$19.00	\$19.87	\$19.57	\$30.00	\$30.66	\$31.43		\$25.94
Percentage Rent Paid	\$72,085.90	\$76,488.99	\$85 <i>,</i> 999.45	\$95,546.60	\$7,092.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		,
Total Rent as % of Sales	5.15%	4.84%	5.00%	4.99%	5.00%	5.20%	6.01%	6.08%	7.15%	10.12%	9.17%	8.11%	7.95%	8.42%	7.51%	8.79%	8.41%	13.65%	14.63%	TBD		7.74%
WATERFRONT BREWERY																						
201 William Street 18,942 SF																						,
GROSS SALES																NA	\$2,752,542.23 (*)	\$4,778,475.00	\$4,282,849.00	\$2,644,704.00	5	
Percent Change Over Prior Year																NA	NA	73.60%	-10.37%	TBD		NA
Annual Base Rent (Aug July)																\$397,782.00	\$398,577.60	\$402,962.04	\$410,618.16	\$421,704.84		
Base Rent per SF																\$21.00	\$21.04	\$21.27	\$21.68	\$22.26		\$31.66
Percentage Rent Paid																\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales																NA	14.48%	14.64%	14.92%	TBD		NA
YOURS & MAYAN																						
Lazy Way, Units A, A-1, B 472 SF																						
GROSS SALES										\$105,134.54	\$146,284.19	\$210,437.35	\$231,711.05	\$267,250.00	\$260,434.00	\$298,580.00	\$334,861.00	\$355,236.25	\$293,897.00	\$284,748.00	2	
Percent Change Over Prior Year										NA	39.14%	43.86%	10.11%	15.34%	-2.55%	14.65%	12.15%	6.08%	-17.27%	TBD		19.82%
Annual Base Rent (Mar Feb.)										\$14,748.00	\$23,990.40	\$25,189.92	\$26,449.56	\$27,584.52	\$28,592.52	\$28,790.28	\$28,809.72	\$28,809.72	\$29,501.16	\$30,209.16		
Base Rent per SF										\$43.76	\$50.83	\$53.37	\$56.04	\$58.44	\$60.58	\$61.00	\$61.04	\$61.04	\$62.50	\$64.00		\$56.23
Percentage Rent Paid										\$0.00	\$0.00	\$0.00 <b>11.97%</b>	\$0.00	\$0.00	\$0.00 <b>10.98%</b>	\$0.00 <b>9.64%</b>	\$0.00	\$0.00	\$0.00	\$0.00		

(\*) Less than 12 months TBD - To be determined

## KWB Rent & Gross Sales Comparison Report 2000-2018