

01 April 2019

Patti McLauchlin
City of Key West
1300 White Street
Key West, FL 33040

Dear Patti:

At your request, we are presenting this revised proposal for the Internet hosted implementation of our **ScheduleFM™** facility and event management application at the City of Key West Parks and Recreation Dept. (Key West). The monthly price w/o billing is \$138.00, or \$1,622.88 per year with a 2% discount for annual payment. There is also a setup fee of \$300.00. Please add 20% for billing and 15% for interactive graphics, if you wish to include those components.

This solution includes the following:

1. ScheduleFM application for one owner with up to 21 assets (unlimited users.) (See note #1)
2. The unique Internet address of www.schedulefm.com/KeyWest
3. Telephone technical support and WebEx training.
4. All software updates for the life of the subscription period.
5. Required setup, implementation support and training. See note #2.
6. Free publishing and integration of floor and site plans for the life of the subscription period. See note #3
7. Base public calendar and stock "single page" request form. See note #4.

Please see the ScheduleFM Overview document for a description of the core features and functions of ScheduleFM.

Let us know if you have any questions about the content of this proposal. We look forward to working with you and Key West.



William Wittreich, Managing Partner
wwittreich@graphicvision.com

01 April 2019

Proposal Notes:

- #1 This proposal is based on 7 parks, 13 park facilities and 1 building at Key West. Additional owners, facilities, vehicles, equipment and people can be added at any time. GraphicVision audits asset counts monthly, and bills for additional assets based on the following base rates for hosted solutions:
- Additional facility assets = \$3 per asset / month
 - Equipment or people = \$4 per asset / month
 - Vehicles - \$5 per vehicle / month
 - Owners = \$50 /month, plus charge for added assets
- #2 Setup and implementation support includes defining locations, inputting customers, contacts, billing information, training and documentation. Additional support, and on-site hours are available on a time and materials basis, with GraphicVision's standard billing rates applicable. Our labor rate schedule is attached on Page #7.
- #3 Floor and site plans can be included in the base ScheduleFM, providing supplemental graphic information to the scheduling system. GraphicVision will web-enable clients' AutoCAD drawings to integrate .pdf, .jpg and .png images into ScheduleFM. An optional dynamic Graphic component is also offered to complement ScheduleFM. Please see page #7 for more detail on Graphics. An additional charge is applicable for the implementation of Graphics, based on the quantity and quality of available drawings.
- #4 The "single page" request form and base public calendar are included in the ScheduleFM subscription. Examples are available on pages #5 and #6 of this proposal. Customization of the calendar and the request form are available for an additional charge. Customization can include setup/layout, catering, custom graphics and reports. A separate proposal is required to define the scope of work for customization based on Key West's requirements.

01 April 2019

References

K-12 School District:

1. Denver Public Schools (CO)
 - 128 schools (+ 2 independent campuses)
 - Operational for 18 + years
 - Ms. Susan Johns - Denver Public Schools - 2800 West 7th Avenue - Denver - CO - 80204 - Phone: 720-423-4202 - Email: susan_johns@dpsk12.org
 - Mr. Andy Raicevich (Manager) - Denver Public Schools - 2800 West 7th Avenue - Denver - CO - 80204 - Phone: 720-423-4152 - Email: andy_raicevich@dpsk12.org
2. Belton Independent School District (TX)
 - 16 Schools (+ athletics, administration and stadium seat management)
 - Operational for 11 + years
 - Ms. Laquita Wilkins - Facility Rentals Admin - 616 East 6th Avenue - Belton, TX 76513 - Phone: 254-215-2078 - Email: laquita.wilkins@bisd.net
 - Ms. Natisha Wright - Athletics Manager - 708 Tiger Drive - Belton, TX 76513 - Phone: 254-215-2090 - Email: Natisha.Wright@bisd.net
3. Charlotte Mecklenburg Schools (NC)
 - 168 Schools
 - Operational for 4 + years
 - Ms. Cynthia Marrero- Charlotte Mecklenburg Schools - 3301 Stafford Drive - Charlotte, NC 28208 - Phone: 980-343-5290 - Email: cynthial.marrero@cms.k12.nc.us

Government:

1. Town of Pagosa Springs
 - Uses ScheduleFM to manage community center and seven parks
 - Operational for 3 + years
 - Ms. Laurie Gutierrez - Town of Pagosa Springs = Ross Aragon



Community Center - P.O. Box 1859 - Pagosa Springs - CO - 81147-
Phone: 970-264-4152 ext 521 - Email:lgutierrez@pagosasprings.co.gov

2. City of Kearney (NB)

- Operational for 3 + years
- Ms. Robyn Bowman - Park and Recreation - 18 East 22nd St. - Kearney, Nebraska 68847- Phone: 308-233-3702 - Email: RBowman@kearneygov.org

Higher Education:

1. Marquette University Athletics (WI)

- Operational for 6 + years
- Mr. Aaron Baker - Marquette Univ. Athletics Dept. - 770 N. 12th Street - Milwaukee - WI - 53233 - Phone: 414-288-3290 - Email: aaron.baker@marquette.edu

Community:

1. Central Bucks Family YMCA (PA)

- Operational for 8 + years
- Mr. Josh Tyler - Central Bucks Family YMCA - 2500 Lower State Road - Doylestown - PA - 18901 - Phone: 215-348-8131 ext 1157 - Email: jtyler@cbfymca.org

Parks and Rec:

1. Tree Farm Recreation Facility (VT)

- Operational for 6 + years
- Ms. Jill Lampron - Tree Farm Recreation Facility - 189 Old Colchester Road - Essex Jct, VT 05452 - Phone: 802-872-7802- Email: lampron@comcast.net

Church

1. St Johns Roman Catholic Church (MD)

- Operational for 1 + years
- Ms. Lina Locasio - St Johns Roman Catholic Church - 43 Monroe St. - Westminster, MD 21157 - Phone: 410-848-4744 x 226 - Email: locasio@sjwest.org





Base Public Request Form

GraphicVision includes a public request form with a base ScheduleFM subscription. This request form requires a username and password log in, and provides for new user account requests, with email notification to one or more administrators when a new account is requested or when a new facility request is submitted. An example of a base request form is one implemented for Denver Public School District:

Log In Page:

Denver Public Schools Facility Use Request
Welcome to the DPS facility request web site. You need to register, and enter a username and password, to submit a request.
If you are new, and wish to register, please click HERE .
If you already have a username and password, please log in.
User Name <input type="text"/>
Password <input type="password"/>
<input type="button" value="Log In"/>
Please call 720-423-4200 or email lakeshia_hodge@dpsk12.org if you have questions.

Request Page:

Denver Public Schools Facility Use Request			Sign Out	
1.	Your Information To request an update of your information, please click HERE	William Wittreich GraphicVision 2525 15th Street - Unit 1E Denver, CO 80211 303-424-0626 wwittreich@graphicvision.com	 View Calendar	
2.	Enter Date and Time - (Required) For reoccurring events, with the same day and time over multiple weeks, please enter only one request, and include your schedule details in the notes section below.	<div> Event Date <input type="text"/>  </div>	<div> Start Time <input type="text" value="03 : 00 PM"/> </div>	<div> End Time <input type="text" value="05 : 00 PM"/> </div>
3.	Select Quadrant, School, Room Type (Required - Quadrant and/or School Optional Room/Ball Field Type)	<div> Quadrant <input type="text" value="Any"/> </div>	<div> School <input type="text" value="Any"/> </div>	<div> Room (or Ball Field) Type <input type="text" value="Any"/> </div>
4.	Enter Notes and Special Instructions (Please describe your event) Include details about reoccurring schedules, like "every Monday, 6:00pm to 8:00pm, through January 7th" in the notes section.	<div> <input type="text"/> </div>		
5.	Submit Request	<div> Submit Request </div>		

This form is available for customization to collect information specific to Key West's facility request process.

Graphics

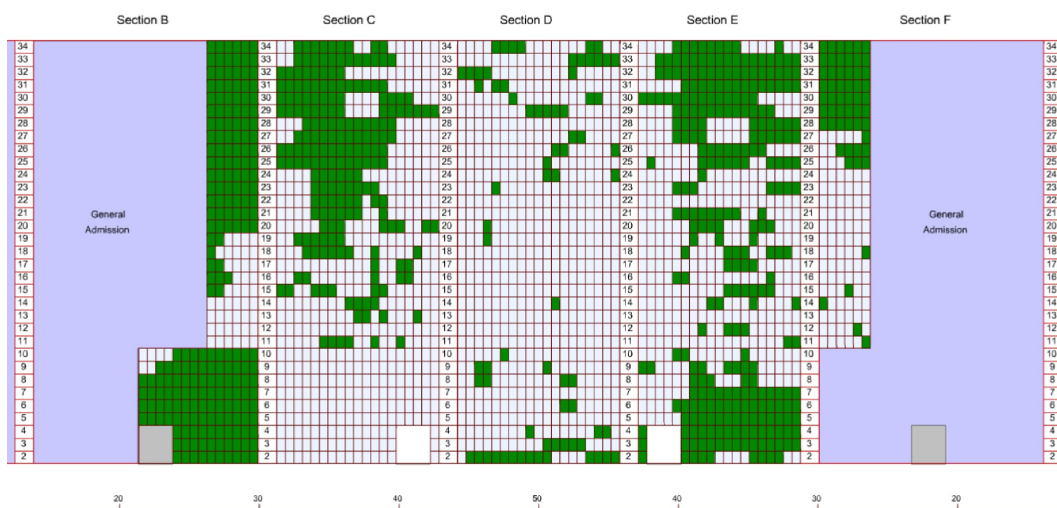
ScheduleFM offers an optional Graphics component which expands that functionality to provide interactive and dynamic, geo-referenced site and floor plans. Some of the features of this component are the following:

- Highlight locations based on availability/occupancy by date/time range.
- Selection of a location provides access to its information and calendar.
- Detail presentation or suppression depending on the audience.
- Options to switch between map and satellite views, as shown here.



Tree Farm Recreation Facility in VT

The Graphics component requires an AutoCAD drawing as its base, with supplementary aerial images used for the background. GraphicVision includes the publishing of these maps on an as needed basis with a subscription to the Graphics component.



Belton HS Football Stadium in TX



GraphicVision Labor Rates:

Travel /hr (plus expenses)	\$25.00
Clerical Support - /hr	\$50.00
AutoCAD Drafting /hr	\$75.00
Technical Documentation /hr	\$75.00
Off-site Support/Consulting /hr	\$100.00
On-site Support/Consulting /hr	\$150.00
Project Management /hr	\$175.00
Systems Analysis /hr	\$200.00
Subcontract Programming - Database Mgt. /hr	Quote Specific
Mileage /mile	\$0.50

Terms:

GraphicVision bills monthly. All invoices have terms of "Net 15 Days." A 2% per month service charge is applied to past due amounts.