

**Key West Bight/Ferry Terminal
Year to Year Revenue Comparison
Monthly – December 2018/2019**

	<u>December 2018</u>	<u>December 2019</u>
KW Bight	\$ 809,858	\$ 748,571
Ferry Terminal	\$ 112,836	\$ 137,010
Grand Total	\$ 922,694	\$ 885,581

Revenue Detail

Key West Bight:

Transient Dockage	-17%
Dinghy Dockage	+ 4%
Retail Sales	-12%
Parking	-23%
Fuel	+ 7%

Ferry Terminal:

Passenger Fees	+72%
Security Fees	+39%
Parking	+ 4%
Fuel	- 2%

**FY 2020 Annual Budget Comparison to
November Actual Year-to-Date Revenue**

<u>Key West Bight</u>	<u>Annual Budget</u>	<u>Year-to-Date Actual</u>	<u>17% Lapsed % Achieved</u>
Charges for Services	\$ 7,303,292	\$ 1,014,851	14%
Fines & Forfeits	\$ 35,000	\$ 6,310	12%
Misc. Revenues	\$ 3,797,600	\$ 622,500	9%

A detailed financial report follows.

REVENUE DETAIL

DECEMBER 2019

KEY WEST BIGHT

TRANSIENT DOCKAGE

	<u>Dec-18</u>	<u>Dec-19</u>
	\$124,105.33	\$103,227.45
Percent Change:	-17%	

DINGHY DOCKAGE

	<u>Dec-18</u>	<u>Dec-19</u>
	\$12,632.59	\$13,184.96
Percent Change:	4%	

RETAIL SALES

	<u>Dec-18</u>	<u>Dec-19</u>
	\$622.75	\$550.56
Percent Change:	-12%	

PARKING

	<u>Dec-18</u>	<u>Dec-19</u>
	\$165,738.19	\$127,830.11
Percent Change:	-23%	

FUEL

	<u>Dec-18</u>	<u>Dec-19</u>
	\$67,670.67	\$72,692.02
Percent Change:	7%	

FERRY TERMINAL

PASSENGER FEES

	<u>Dec-18</u>	<u>Dec-19</u>
	\$16,732.80	\$28,790.22
Percent Change:	72%	

SECURITY FEES

	<u>Dec-18</u>	<u>Dec-19</u>
	\$2,788.80	\$3,878.77
Percent Change:	39%	

PARKING

	<u>Dec-18</u>	<u>Dec-19</u>
	\$5,233.96	\$5,444.42
Percent Change:	4%	

FUEL

	<u>Dec-18</u>	<u>Dec-19</u>
	\$65,777.97	\$64,351.19
Percent Change:	-2%	

* As part of the 10 year Use Agreement Extension with the City effective 10-01-19, Yankee Freedom now pays passenger and security fees. The December totals include an additional \$9,330.57 and \$1,012.62, respectively, for the months of October and November that were paid in December.

Zero Balance Accounts Suppressed: Yes
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**City of Key West
Revenue Report
405 - Key West Bight
Totals by Basic Activity
Default Budget Code: CB - Revised Budget
Accounting Period 2/2020
17% OF YEAR LAPSED**

Zero Balance Accounts Suppressed: Yes
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	Current Period		Year to Date		Annual Estimate	Unrealized Estimate	% Rev
	Budget	Actual	Budget	Actual			
38 Fines & Forfeitures	2,916.57	2,265.00	5,833.33	6,310.00	35,000.00	28,690.00	16%
36 Miscellaneous Revenues							
3610000 Interest Earnings	5,000.00	0.00	10,000.00	0.00	60,000.00	60,000.00	0%
3625400 Upland Leases	287,550.00	279,038.41	575,100.00	574,227.59	3,450,600.00	2,876,372.41	17%
3625500 KW Bight Ferry Terminal	8,833.33	7,487.52	17,666.67	10,771.02	108,000.00	95,228.98	10%
3625501 Advertising Space	2,133.33	3,341.55	4,266.67	5,703.90	25,600.00	19,896.10	22%
3629000 Misc Yearly Leases	4,583.33	0.00	9,166.67	0.00	55,000.00	55,000.00	0%
3690000 Other Misc Revenues	458.33	440.01	916.67	1,602.84	5,500.00	3,897.16	28%
3699100 Sales Tax Commission	0.00	13.50	0.00	27.00	0.00	-27.00	
3699200 Employee Health	0.00	725.00	0.00	1,450.00	0.00	-1,450.00	
3699700 Misc Sales Taxable	5,166.67	4,708.18	10,333.33	9,019.08	62,000.00	52,990.92	15%
3699701 Ferry Terminal	0.00	0.00	0.00	10,280.01	0.00	-10,280.01	
3699800 Non-Taxable	2,741.67	1,420.87	5,483.33	9,418.24	32,900.00	23,491.76	29%
38 Miscellaneous Revenues	316,486.67	297,175.04	632,933.33	622,499.58	3,797,600.00	3,176,100.32	16%
38 Other Sources							
3899006 Retained Earnings	557,139.67	0.00	1,114,279.33	0.00	6,685,676.00	6,685,676.00	0%
38 Other Sources	557,139.67	0.00	1,114,279.33	0.00	6,685,676.00	6,685,676.00	0%
FUND TOTAL 405 - Key West Bight	1,485,130.57	820,168.78	2,970,261.33	1,921,496.02	17,821,668.00	15,909,081.98	11%

City of Key West
Detail Budget Report
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17% of Year Lapsed
Budget Version CB - Revised Budget

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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7501 General Administration

ACT SUB	ELE	Account	Budget	Current Period	Actual	% EXP	Budget	Year to Date	Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation														
575 Marina Facilities														
5751200		Regular Salaries & Wages	742.00		695.00	92%	1,494.00	1,164.51		78%	0.00	8,904.00	7,739.49	13%
5752100		FICA Taxes	58.75		44.64	79%	113.50	75.85		67%	0.00	681.00	605.15	11%
5752200		Retirement Contributions	59.33		54.80	92%	118.67	93.16		79%	0.00	712.00	618.84	13%
5752300		Life & Health Insurance	232.87		105.32	45%	465.33	179.56		39%	0.00	2,782.00	2,612.44	6%
5752400		Workers' Compensation	79.33		79.33	100%	158.67	158.66		100%	0.00	952.00	793.34	17%
5753100		Professional Services	979.17		0.00	0%	1,958.33	0.00		0%	3,750.00	11,750.00	8,000.00	32%
5753200		Accounting & Auditing	1,042.92		0.00	0%	2,085.83	0.00		0%	12,515.00	12,515.00	0.00	100%
5753400		Other Contractual Service	12,821.67		236.00	2%	25,643.33	236.00		1%	3,444.00	153,860.00	150,180.00	2%
5754000		Travel & Per Diem	458.33		0.00	0%	916.67	0.00		0%	0.00	5,500.00	5,500.00	0%
5754100		Communications/Postage	41.67		0.00	0%	83.33	0.00		0%	300.00	500.00	200.00	60%
5754300		Utility Services	1,516.67		0.00	0%	3,033.33	0.00		0%	0.00	18,200.00	18,200.00	0%
5754302		Electricity	1,541.67		1,714.95	111%	3,083.33	3,522.69		114%	0.00	18,500.00	14,977.31	19%
5754303		Wastewater	175.00		128.52	74%	350.00	128.52		37%	0.00	2,100.00	1,970.48	6%
5754304		Water	91.67		104.13	114%	183.33	104.13		57%	0.00	1,100.00	995.87	9%
5754400		Rentals & Leases	200.00		155.59	78%	400.00	155.59		39%	1,883.33	2,400.00	361.08	85%
5754500		Insurance	22,500.00		22,500.00	100%	45,000.00	45,000.00		100%	0.00	270,000.00	225,000.00	17%
5754600		Repairs and Maintenance	833.33		179.67	22%	1,666.67	179.67		11%	1,570.33	10,000.00	8,250.00	16%
5754700		Printing & Binding	41.67		0.00	0%	83.33	0.00		0%	0.00	500.00	500.00	0%
5754800		Other Current Charges	18,488.08		219,868.47	1,188%	36,978.17	219,868.47		594%	500.00	221,869.00	1,700.53	98%
5755100		Office Supplies	289.17		90.00	31%	578.33	90.00		16%	300.00	3,470.00	3,080.00	11%
5755200		Operating Supplies	187.50		0.00	0%	375.00	0.00		0%	0.00	2,250.00	2,250.00	0%
5755400		Books-Subscrip-Membership	177.50		2,129.30	1,200%	355.00	2,129.30		600%	0.00	2,130.00	0.70	100%
5758100		Transfers	245,859.67		245,859.66	100%	491,719.33	491,719.32		100%	0.00	2,950,316.00	2,458,596.68	17%
5759803		Operating	619,525.58		0.00	0%	1,239,051.17	0.00		0%	0.00	7,434,307.00	7,434,307.00	0%
5759804		Salary Contingency	8,796.33		0.00	0%	17,592.67	0.00		0%	0.00	105,556.00	105,556.00	0%
575 Marina Facilities - Total			898,738.67		493,736.38	53%	1,873,477.33	764,608.43		41%	24,282.88	11,240,864.00	10,461,994.91	7%

**City of Key West
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FUND 405 - Key West Bight DEPT 75 Marines / DIV 7601 General Administration

ACT SUB	ELE	Account	Budget	Actual	% EXP	Current Period Budget	Actual	% EXP	Budget	Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDOT
57	Culture and Recreation - Total		936,738.87	493,738.38	53%		493,738.38	53%	1,873,477.33	764,808.43	41%	24,262.66	11,240,864.00	10,451,994.91	7%
DIV 7601	- Total		936,738.87	493,738.38	53%		493,738.38	53%	1,873,477.33	764,808.43	41%	24,262.66	11,240,864.00	10,451,994.91	7%

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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7502 Upland Leases Maintenance

ACT SUB	ELE	Account	Current Period		Year to Date		% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
			Budget	Actual	Budget	Actual					
57 Culture and Recreation											
575 Marina Facilities											
5756200 - Buildings			44,769.25	448.75	89,538.50	448.75	1%	31,790.50	537,231.00	504,991.75	6%
575 Marina Facilities - Total			44,769.25	448.75	89,538.50	448.75	1%	31,790.50	537,231.00	504,991.75	6%
57 Culture and Recreation - Total			44,769.25	448.75	89,538.50	448.75	1%	31,790.50	537,231.00	504,991.75	6%
DIV 7502 - Total			44,769.25	448.75	89,538.50	448.75	1%	31,790.50	537,231.00	504,991.75	6%

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FUND 406 - Key West Bight DEPT 75 Marina / DIV 7503 Marina Operations

ACT SUB	ELC	Account	Current Period		Year to Date		% EXP	Budget	Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BIDGT
57	Culture and Recreation		Budget	Actual	% EXP	Budget	Actual							
575 Marina Facilities														
5751200	- Regular Salaries & Wages		30,907.83	31,382.51	102%	61,815.67	51,108.15	83%	0.00			370,894.00	319,787.85	14%
5751400	- Overtime		1,250.00	1,983.40	159%	2,500.00	3,163.44	127%	0.00			15,000.00	11,838.58	21%
5751500	- Special Pay		75.00	35.00	47%	150.00	110.00	73%	0.00			900.00	790.00	12%
5752100	- FICA Taxes		2,465.63	2,483.28	101%	4,931.67	4,033.62	82%	0.00			28,590.00	25,558.38	14%
5752200	- Retirement Contributions		2,313.50	1,905.61	82%	4,627.00	3,410.39	74%	0.00			27,762.00	24,351.61	12%
5752300	- Life & Health Insurance		11,286.17	8,966.98	79%	22,572.33	15,795.50	70%	0.00			135,434.00	119,638.50	12%
5753100	- Professional Services		2,500.00	0.00	0%	5,000.00	0.00	0%	30,000.00			30,000.00	0.00	100%
5753400	- Other Contractual Service		7,587.50	4,414.85	58%	15,175.00	5,722.33	38%	64,957.67			91,050.00	20,370.00	78%
5754100	- Communications/Postage		1,068.67	815.42	58%	2,133.33	1,314.02	62%	8,905.92			12,800.00	4,580.08	64%
5754300	- Utility Services		1,275.00	1,755.11	138%	2,550.00	5,405.21	212%	9,894.79			15,300.00	0.00	100%
5754302	- Electricity		10,000.00	9,779.08	98%	20,000.00	19,878.22	99%	0.00			120,000.00	100,123.78	17%
5754303	- Wastewater		1,750.00	2,080.18	119%	3,500.00	2,080.18	59%	0.00			21,000.00	18,919.82	10%
5754304	- Water		3,500.00	5,771.69	165%	7,000.00	5,771.69	82%	0.00			42,000.00	36,228.31	14%
5754400	- Rentals & Leases		10,225.00	183.22	2%	20,450.00	183.22	1%	2,060.58			122,700.00	120,486.20	2%
5754600	- Repairs and Maintenance		7,666.67	10,873.81	142%	15,333.33	12,528.21	82%	24,190.93			92,000.00	55,280.86	40%
5754700	- Printing & Binding		145.83	0.00	0%	291.67	0.00	0%	0.00			1,750.00	1,750.00	0%
5754800	- Promotional Expenses		1,575.00	10,000.00	635%	3,150.00	12,625.00	401%	0.00			18,900.00	6,275.00	67%
5754900	- Other Current Charges		7,825.00	12,701.67	162%	15,650.00	24,645.89	157%	321.20			93,900.00	68,933.11	27%
5755100	- Office Supplies		283.33	0.00	0%	566.67	79.70	14%	1,375.62			3,400.00	1,944.88	43%
5755200	- Operating Supplies		5,558.33	4,683.33	84%	11,116.67	6,302.89	57%	29,108.79			66,700.00	31,288.32	53%
5755201	- Fuel		88,281.67	68,133.41	75%	176,563.33	106,255.34	60%	953,244.66			1,058,500.00	0.00	100%
5756200	- Buildings		9,250.00	48,038.48	530%	18,500.00	49,038.48	265%	217,327.57			111,000.00	(155,366.05)	240%
5756300	- Infrastructure		37,250.00	555,282.20	1,491%	74,500.00	555,525.40	746%	530,672.61			447,000.00	(839,186.01)	243%
5756400	- Machinery & Equipment		5,358.33	0.00	0%	10,716.67	0.00	0%	18,470.63			64,300.00	47,828.37	28%
575 Marina Facilities - Total			249,406.67	780,048.01	313%	498,813.33	884,972.88	177%	1,886,520.97			2,992,880.00	221,366.35	93%
57 Culture and Recreation - Total			249,406.67	780,048.01	313%	498,813.33	884,972.88	177%	1,886,520.97			2,992,880.00	221,366.35	93%

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City of Key West
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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7503 Marina Operations

ACT SUB	ELE	Account	Current Period		% EXP	Year to Date		% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
			Budget	Actual		Budget	Actual					
DIV 7503 - Total			249,406.67	760,048.01	313%	488,813.33	884,972.68	177%	1,886,520.97	2,992,880.00	221,368.36	93%

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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7504 Common Area Maintenance

ACT SUB	ELE	Account	Budget	Current Period Budget	Actual	% EXP	Budget	Year to Date Budget	Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation														
576 Marina Facilities														
5751200		Regular Salaries & Wages	13,769.17		13,958.02	101%	27,538.33		23,922.91	87%	0.00	165,230.00	141,307.08	14%
5751400		Overtime	666.67		743.06	111%	1,333.33		1,292.50	97%	0.00	8,000.00	6,707.50	16%
5751500		Special Pay	15.00		15.00	100%	30.00		30.00	100%	0.00	180.00	150.00	17%
5752100		FICA Taxes	1,105.50		1,088.85	98%	2,211.00		1,868.06	84%	0.00	13,288.00	11,397.94	14%
5752200		Retirement Contributions	1,154.83		1,176.07	102%	2,309.67		2,017.21	87%	0.00	13,858.00	11,840.79	15%
5752300		Life & Health Insurance	5,119.50		4,929.78	96%	10,239.00		8,472.59	83%	0.00	61,434.00	52,961.41	14%
5753400		Other Contractual Service	8,791.87		6,819.23	78%	17,583.33		6,986.50	40%	81,680.18	105,500.00	16,833.32	84%
5754100		Communications/Postage	121.87		0.00	0%	243.33		0.00	0%	0.00	1,460.00	1,460.00	0%
5754300		Utility Services	6,666.67		2,528.30	38%	13,333.33		5,100.86	38%	34,898.14	80,000.00	40,000.00	50%
5754302		Electricity	1,600.00		1,068.73	73%	3,000.00		2,346.43	78%	0.00	18,000.00	15,653.57	13%
5754303		Wastewater	350.00		149.63	43%	700.00		149.63	21%	0.00	4,200.00	4,050.37	4%
5754304		Water	691.87		500.38	72%	1,383.33		500.38	36%	0.00	8,300.00	7,798.82	6%
5754600		Repairs and Maintenance	7,527.50		1,538.45	20%	15,055.00		3,763.15	25%	21,067.30	90,330.00	65,478.55	26%
5754900		Promotional Expenses	28,666.67		23,793.70	83%	57,333.33		53,707.20	94%	250,508.70	344,000.00	38,784.10	88%
5755200		Operating Supplies	2,875.00		2,747.29	96%	5,750.00		2,747.29	48%	875.00	34,500.00	30,877.71	10%
5756400		Machinery & Equipment	764.17		0.00	0%	1,528.33		0.00	0%	9,188.63	9,170.00	1.37	100%
576 Marina Facilities - Total			79,785.97		61,877.49	77%	169,571.33		112,924.71	71%	398,198.96	957,428.00	446,304.34	63%
57 Culture and Recreation - Total			79,785.97		61,877.49	77%	169,571.33		112,924.71	71%	398,198.96	957,428.00	446,304.34	63%
DIV 7504 - Total			79,785.97		61,877.49	77%	169,571.33		112,924.71	71%	398,198.96	957,428.00	446,304.34	63%

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FUND 406 - Key West Bight DEPT 75 Marinas / DIV 7505 KWB Parking

ACT SUB	ELE	Account	Current Period		Year to Date		% EXP	Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
			Budget	Actual	Budget	Actual							
57 Culture and Recreation													
576 Marina Facilities													
5751200 - Regular Salaries & Wages			2,593.67	598.59	23%	5,187.33	1,018.19	20%	0.00		31,124.00	30,105.81	3%
5751400 - Overtime			208.33	63.13	30%	416.67	63.69	15%	0.00		2,500.00	2,436.31	3%
5752100 - FICA Taxes			214.33	50.63	24%	428.67	82.76	19%	0.00		2,572.00	2,489.24	3%
5752300 - Life & Health Insurance			930.83	209.78	23%	1,861.67	357.79	19%	0.00		11,170.00	10,812.21	3%
5753400 - Other Contractual Service			3,173.33	1,254.78	40%	6,346.67	1,254.78	20%	24,145.22		38,080.00	12,680.00	67%
5754300 - Utility Services			1,206.33	0.00	0%	2,416.67	28.08	1%	14,471.92		14,500.00	0.00	100%
5754600 - Repairs and Maintenance			833.33	0.00	0%	1,666.67	0.00	0%	0.00		10,000.00	10,000.00	0%
5754900 - Other Current Charges			5,593.33	5,157.23	92%	11,186.67	10,582.59	95%	0.00		67,000.00	56,437.41	16%
5755200 - Operating Supplies			450.00	528.00	117%	900.00	528.00	59%	2,640.00		5,400.00	2,232.00	59%
5756400 - Machinery & Equipment			5,748.75	0.00	0%	11,497.50	0.00	0%	28,985.16		58,985.00	39,999.84	42%
576 Marina Facilities - Total			20,944.25	7,862.12	36%	41,888.50	13,895.88	33%	70,242.30		281,331.00	167,192.82	33%
57 Culture and Recreation - Total			20,944.25	7,862.12	36%	41,888.50	13,895.88	33%	70,242.30		281,331.00	167,192.82	33%
DIV 7505 - Total			20,944.25	7,862.12	36%	41,888.50	13,895.88	33%	70,242.30		281,331.00	167,192.82	33%

City of Key West
Detail Budget Report
Accounting Period 02/2020
Period End Date 11/30/2019
17% of Year Lapsed
Budget Version CB - Revised Budget

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FUND 405 - Key West Bight DEPT 76 Marine / DIV 7506 Ferry Terminal

ACT SUB	ELE	Account	Budget	Current Period Actual	% EXP	Budget	Year to Date Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation												
576 Marina Facilities												
5761200		Regular Salaries & Wages	6,788.42	8,071.19	119%	13,596.83	13,848.22	102%	0.00	81,581.00	67,732.78	17%
5761400		Overtime	333.33	502.11	151%	668.67	759.83	114%	0.00	4,000.00	3,240.17	18%
5762100		FICA Taxes	545.58	640.08	117%	1,091.17	1,090.40	100%	0.00	6,547.00	5,458.90	17%
5762200		Retirement Contributions	518.67	474.12	91%	1,037.33	822.46	79%	0.00	6,224.00	5,401.54	13%
5762300		Life & Health Insurance	2,792.50	3,041.68	109%	5,585.00	5,238.73	94%	0.00	33,510.00	28,271.27	16%
5763400		Other Contractual Service	2,762.50	1,619.20	59%	5,525.00	1,873.87	34%	20,219.81	33,150.00	11,056.32	67%
5764100		Communications/Postage	668.67	187.72	28%	1,333.33	375.44	28%	0.00	8,000.00	7,624.56	9%
5764300		Utility Services	625.00	280.58	45%	1,250.00	1,087.37	87%	6,412.83	7,500.00	0.00	100%
5764302		Electricity	3,375.00	3,828.42	113%	6,750.00	7,932.23	118%	0.00	40,500.00	32,587.77	20%
5764303		Wastewater	583.33	481.27	83%	1,168.67	481.27	41%	0.00	7,000.00	6,518.73	7%
5764304		Water	1,583.33	1,295.39	82%	3,166.67	1,295.39	41%	0.00	18,000.00	17,704.81	7%
5764600		Repairs and Maintenance	5,428.67	1,521.79	28%	10,853.33	4,315.91	40%	28,257.19	65,120.00	32,548.90	50%
5764900		Other Current Charges	25.00	0.00	0%	50.00	0.00	0%	0.00	300.00	300.00	0%
5765200		Operating Supplies	1,466.67	1,117.03	76%	2,933.33	1,147.39	39%	1,054.46	17,600.00	15,398.15	13%
5766201		Fuel	80,208.33	31,386.72	39%	160,416.67	47,131.35	29%	915,388.65	982,500.00	0.00	100%
5766300		Infrastructure	17,500.00	0.00	0%	35,000.00	0.00	0%	1,090.50	210,000.00	208,909.50	1%
5766400		Machinery & Equipment	28,276.17	0.00	0%	56,550.33	0.00	0%	15,917.31	339,302.00	323,384.69	5%
576		Marina Facilities - Total	163,488.17	54,425.28	36%	306,972.33	87,399.86	28%	988,320.55	1,841,834.00	786,113.59	53%
57		Culture and Recreation - Total	163,488.17	54,425.28	35%	306,972.33	87,399.86	28%	988,320.55	1,841,834.00	786,113.59	53%
DIV 7606		Total	163,488.17	54,425.28	36%	306,972.33	87,399.86	28%	988,320.55	1,841,834.00	786,113.59	53%
DEPT 76		Total	1,485,130.87	1,397,599.03	94%	2,970,261.33	1,864,248.31	63%	3,399,335.93	17,871,568.00	12,557,983.76	30%
FUND 405		Total	1,485,130.87	1,397,599.03	94%	2,970,261.33	1,864,248.31	63%	3,399,335.93	17,871,568.00	12,557,983.76	30%
Grand Total			1,485,130.87	1,397,599.03	94%	2,970,261.33	1,864,248.31	63%	3,399,335.93	17,871,568.00	12,557,983.76	30%