



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

TO: Key West Bight Management District Board (Bight Board)

FROM: Doug Bradshaw, Director Port and Marine Services

DATE: October 7, 2020

SUBJECT: Approval of Sale of Blu Q Adventures, Inc. to Restless Native Charters

I received the following request from Steve Talbott owner of Blu Q Adventures, Inc.:

"Brad Barker under the umbrella of Restless Native Charters, plans to purchase the USCG Inspected passenger vessel, Blu Q, Official number 971658, and all its equipment along with the name, website and all rights of use under the current terms of the Blu Q dockage lease and the current USCG certificate of Inspection. His desire is to incorporate the Blu Q vessel, and dockage lease under the same terms and conditions of his current lease for Restless Native Charters into his growing charter business. He and I both believe that this is a best case scenario for Key West Bight with the combination of two quality brands that have been in Key West for over 25 years."

Per the dockage agreement:

Except as provided herein, this dockage agreement is not transferable to a new owner; nor shall the slip transfer to a new owner of the vessel without the prior consent of the Key West Bight Management District Board. Except as provided herein, this dockage agreement is not transferable to a new owner; nor shall the slip transfer to a new owner of the vessel without the prior consent of the Key West Bight Management District Board. In the event that both the business and the vessel are sold by Owner to a single purchaser, as evidenced by appropriate proof of sale such as transfer of City and County occupational licenses, transfer of title to the vessel, transfer of telephone number and credit card operations, and provided that said purchaser meets all qualifications required under this Agreement, the purchaser shall have the option of entering into a new dockage agreement for the subject berth upon the same terms and conditions as are offered at the time by CRA to other Owners

Staff has reviewed and recommends the Bight Board approve the dockage agreement and slip transfer. However, it is staff's understanding that the new owner, Restless Native Charters plan is to replace the Blue Q with a vessel that would meet the requirements of a "term charter" and would at that point request that the current dockage agreement be converted to a "term charter" dockage agreement.

There are currently seven (7) vessels that can operate under a term charter agreement including one with Restless Native Charters. This would give Restless Native Charters two (2) term charters. While there have been no issues with the current term charter vessels and staff would recommend approval of this conversion, staff feels that eight (8) term charters is the maximum that should be allowed in the marina.

Key to the Caribbean – Average yearly temperature 77° F.

MEMORANDUM