### RESOLUTION NO. 19-027

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AWARDING THE BID OF BEACH RAKER, LLC FOR SMATHERS AND REST BEACH CLEANING SERVICES IN RESPONSE TO ITB NUMBER 19-003; AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT IN CONFORMANCE WITH THE BID DOCUMENTS UPON CONSENT OF THE CITY ATTORNEY; PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, two bids were received in response to ITB 19-003, for Smathers and Rest Beach cleaning services and the bid of Beach Raker, LLC was the lowest responsible and responsive bid; and

WHEREAS, City staff recommends award of a first-year fee of \$700,000.00 towards a lump sum of \$2,205,000.00, for a three-year contract, with an option to renew for two years; and

NOW THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AS FOLLOWS:

<u>Section 1</u>: That the bid of Beach Raker, LLC is hereby awarded in response to ITB 19-003 for Smathers and Rest Beach cleaning services.

Section 2: That the City Manager is hereby authorized to execute a contract, including a \$700,000.00 first-year fee, towards a total three-year lump sum contract of \$2,205,000.00, with an option for two-year extension, in substantial conformance with the bid documents upon consent of the City Attorney.

Section 3: That adequate funds for the first-year beach cleaning cost are allocated in cost center 001-7201-572-3400, and currently Tourism Development Council funding covers 50% of the beach cleaning contract. The City may be eligible for up to 100% TDC funding in FY 2019-20.

Section 4: That this Resolution shall go into effect immediately upon its passage and adoption and authentication by the signature of the Presiding Officer and the Clerk of the Commission.

| Commission.                                    |                      |
|--|----------------------|
| Passed and adopted by the City Commissi        | on at a meeting held |
| this <u>15th</u> day of <u>January</u> , 2019. |                      |
| Authenticated by the Presiding Office          | r and Clerk of the   |
| Commission on 16th day of January,             | 2019.                |
| Filed with the Clerk on                        |                      |
| Mayor Teri Johnston                            | Yes                  |
| Vice Mayor Sam Kaufman                         | Yes                  |
| Commissioner Gregory Davila                    | Yes                  |
| Commissioner Mary Lou Hoover                   | Yes                  |

Commissioner Clayton Lopez

Commissioner Billy Wardlow

Commissioner Jimmy Weekley

TERI JOHNSTON, MAYOR

Yes Yes

Yes

ATTEST:

CHERYL SMITH, CITY CLERK

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# THE CITY OF KEY WEST

Post Office Box 1409 Ke West, FL 33041-1409 (305) 809-3700

TO: Jim Scholl, City Manager

Greg Veliz, Assistant City Manager

FROM: Michael Turner, Community Services Deputy Director

DATE: December 28, 2018

**SUBJECT:** Awarding the Bid of Beach Raker, LLC for the beach cleaning of Smathers and Rest Beach.

ACTION STATEMENT: Awarding the Bid of Beach Raker, LLC for the cleaning of Smathers and Rest Beach in accordance with the terms specified in ITB #19-003 for a first- year fee of \$700,000 and a lump sum of \$2,205,000 for a 3-year contract with an option to renew for 2 years.

# **BACKGROUND:**

On December 19 the City received 2 bids for ITB 19-003 Smathers and Rest Beach Cleaning Contract from Beach Raker, LLC and EE & G Environmental Services, LLC. Both firms provided a responsible and responsive bid. Beach Raker, LLC was the lowest bidder with a first-year fee of \$700,000 and a total of \$2,205,000 for the lump sum total for the first 3 years.

**PURPOSE AND JUSTIFICATION:** The beaches in Key West are one of the biggest tourist attractions. Unfortunately, they get large deposits of seaweed and debris that must be removed daily. The current contract for beach cleaning is expiring so the City went out to bid ITB 19-003 for a new contract.

#### **OPTIONS:**

- 1. Award the bid from Beach Raker, LLC for the cleaning of Smathers and Rest Beach for \$700,000 for the first year and \$2,205,000 for the lump sum of the first 3 years.
- 2. Do not award the bid from Beach Raker, LLC for the cleaning of Smathers and Rest Beach for \$700,000 for the first year and \$2,205,000 for the lump sum of the first 3 years. This action would have a detrimental effect on the cleanliness and public safety on the beaches, in addition to jeopardizing beach cleaning grant funding from the Monroe County Tourist Development Council(TDC).

Key to the Caribbean - Average yearly temperature 77° F.

# FINANCIAL IMPACT:

Beach cleaning services allocation for the current year is funded in General Fund/Parks and Recreation/Other Contractual Services in Account No. 001-7201-572-34 for the amount of \$860,115. The TDC is currently funding 50% of the beach cleaning contract. The City may be eligible next TDC funding cycle for up to 100% funding for Fiscal Year 2019-20.

# **RECOMMENDATION:**

Staff recommends approval Option 1; Award the bid from Beach Raker, LLC for the cleaning of Smathers and Rest Beach for \$700,000 for the first year with \$2,205,000 as the lump sum for the 3-year contract.

# INTEROFFICE MEMORANDUM

To: Marcus Davila, Director of Community Services

Mike Turner, Deputy Director of Community Services

CC: David Sermak, Purchasing

From: Cheri Smith, City Clerk

Date: December 20, 2018

Subject: SMATHERS & REST BEACH CLEANING CONTRACT; BID 19-003

The following bids were opened Wednesday, December 19, 2018 at 3:00 p.m. in response to the above referenced project.

1. EE&G 6810 Front Street Key West, FL 33040 \$2,658,984.00

Beach Raker
 220ne 13<sup>th</sup> Street
 Pompano, FL 33060

\$2,205,000.00

CS/LCC
BJD 19-003 - SMATHERS & REST BEACH CLEANING CONTRACT